



WORLD TRADE CENTER®
UTAH

Utah Monthly
EXPORT REPORT

—— November 2016 ——

Utah Export Snapshot – November 2016

	2015	2016	% Change
In the month of November	\$0.91 BILLION	\$1.04 BILLION	14.29% ↗
Year-to-date as of November	\$12.27 BILLION	\$11.05 BILLION	-9.94% ↘
	October 2016	November 2016	
Compared to last month...	\$0.91 BILLION	\$1.04 BILLION	14.29% ↗

WTC Utah Observations

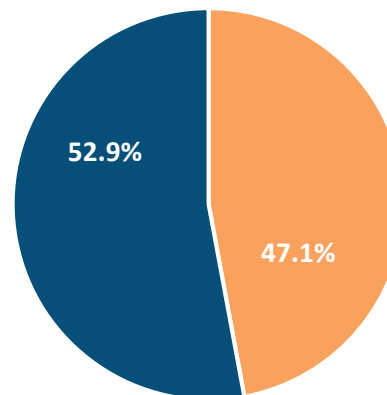
In November, Utah's metals experienced an increase in exports from the previous month, while value added exports experienced a decrease.

United Kingdom, Hong Kong and Canada continue to be top markets for exports from Utah. Exports to United Kingdom increased by over 90% from the previous month.

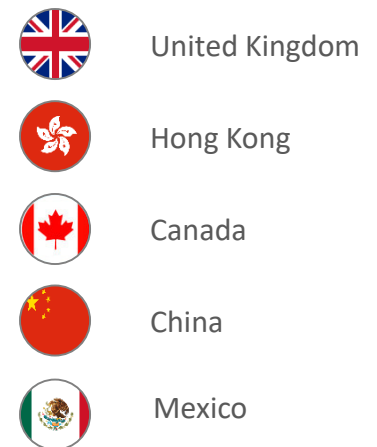
For more specific trade data, contact a member of WTC Utah trade services team at 801-532-8080.

Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added

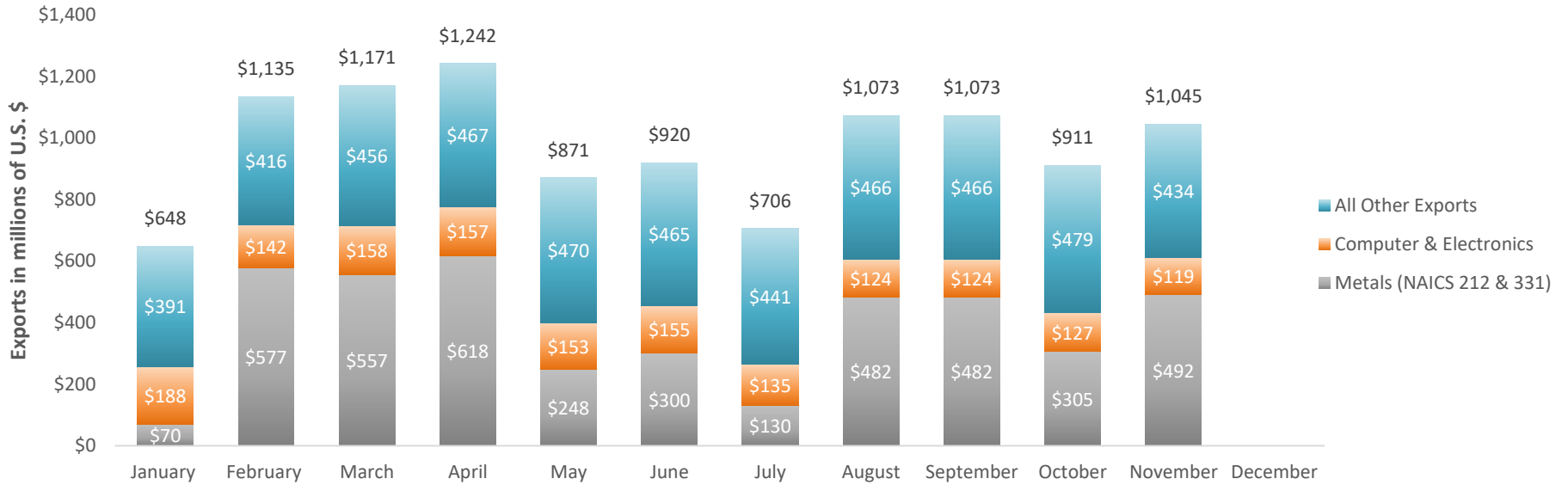


Top 5 Export Destinations

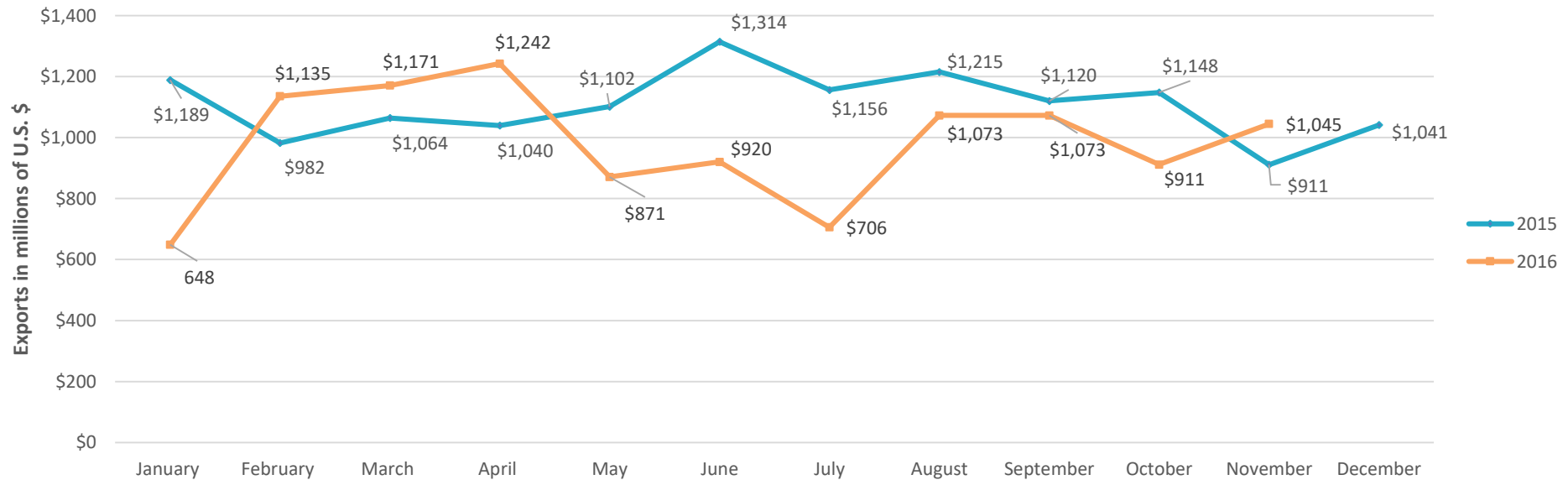


*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

Utah Exports (Metals, Computer & Electronics, All Other Exports) 2016

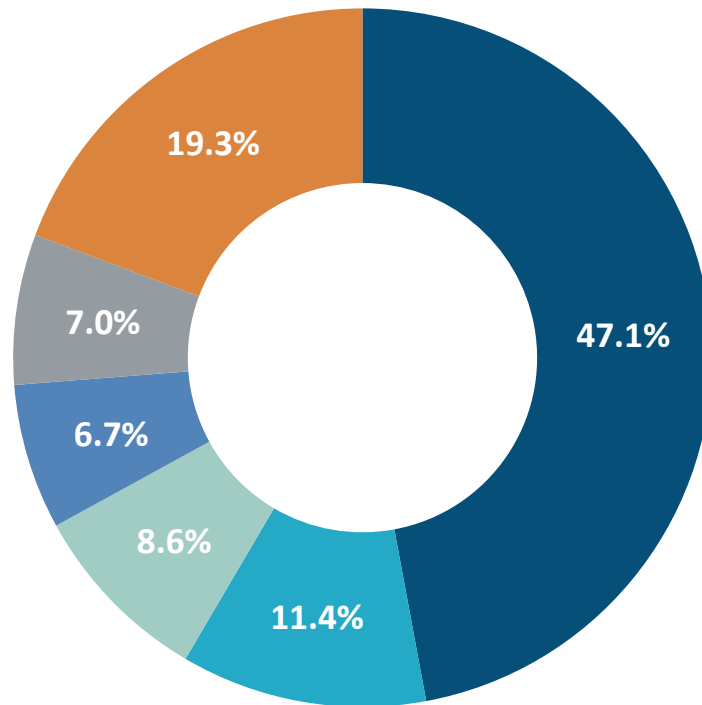


2015 & 2016 Exports by Month

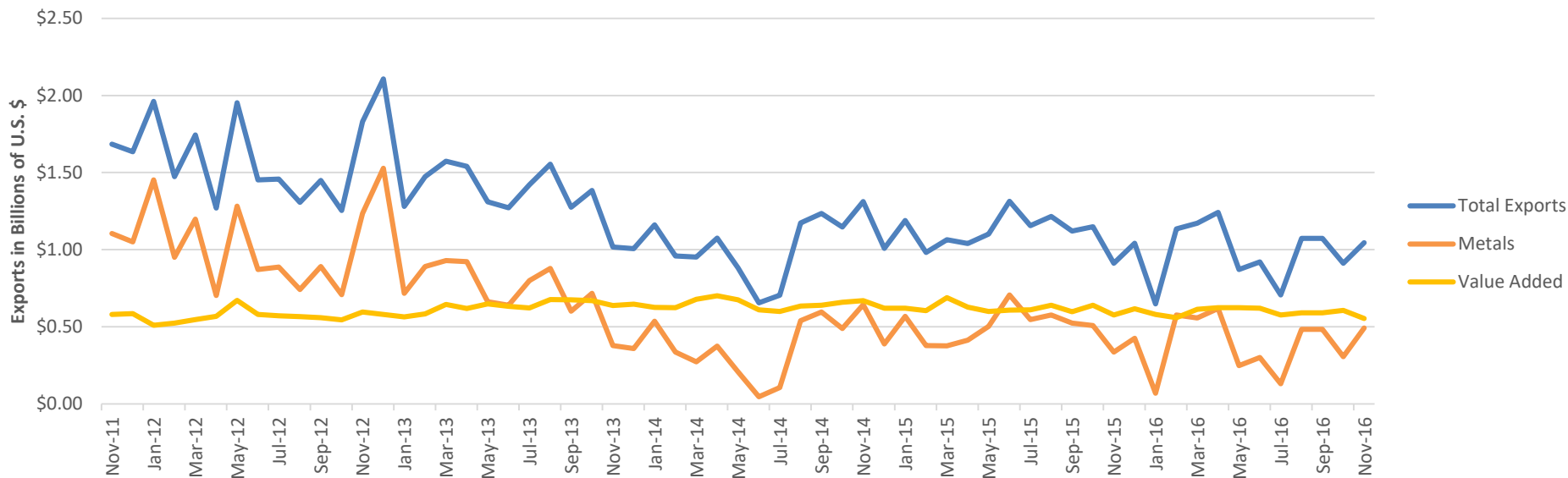


Utah's Top 5 Export Commodities November 2016

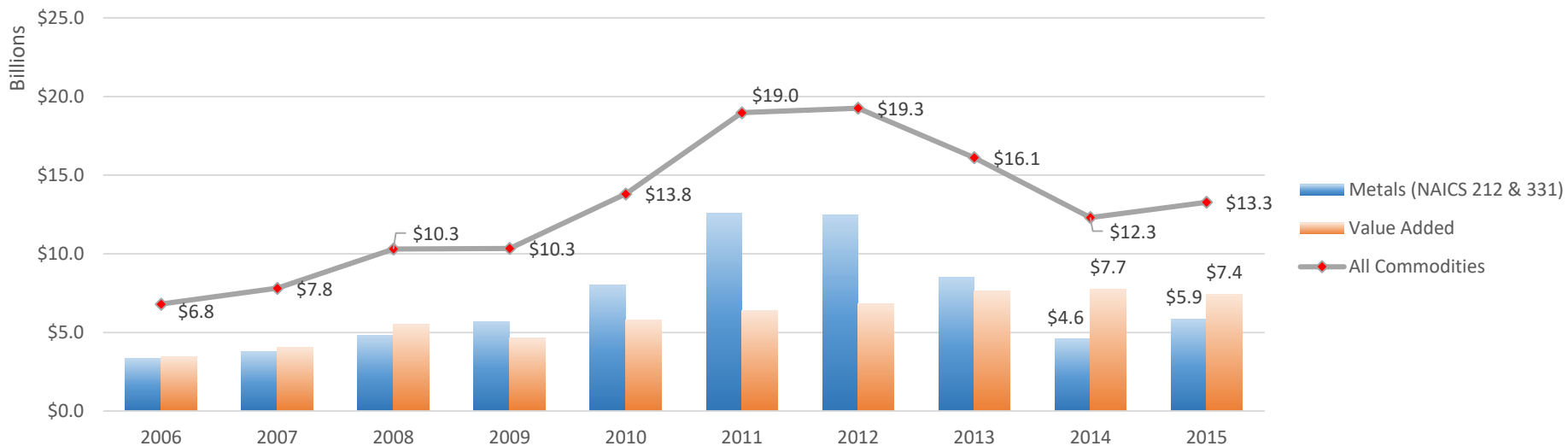
- Metals (NAICS 212 & 331)
- Computer & Electronic Products (NAICS 334)
- Chemicals (NAICS 325)
- Food & Kindred Products (NAICS 311)
- Transportation Equipment (NAICS 336)
- Other



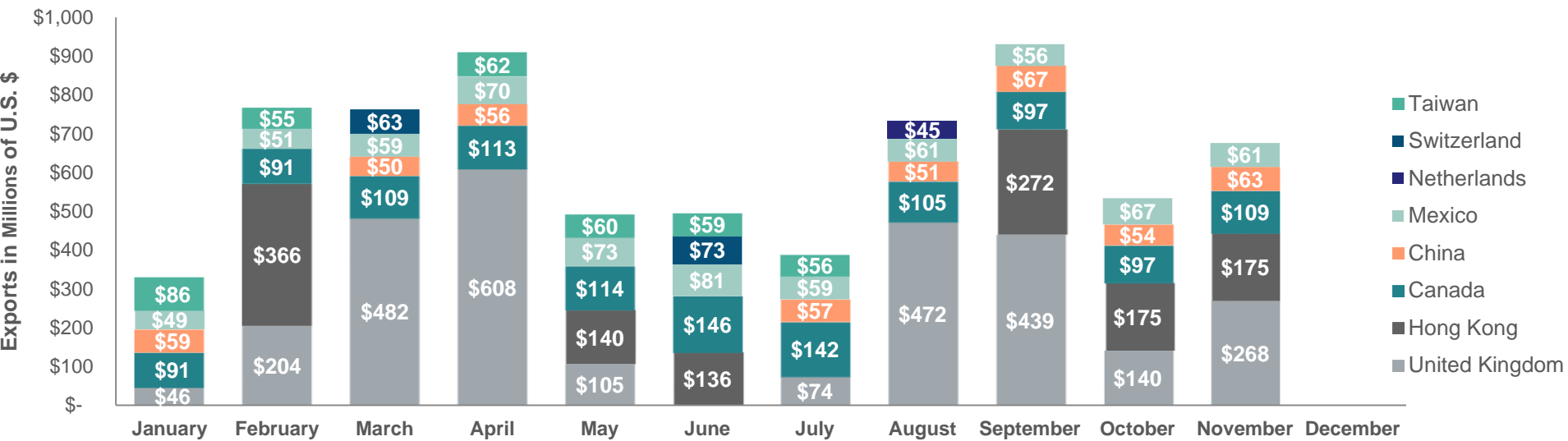
5-Year Rolling Total Export Overview by Month



10-Year Export Overview



2016 Top 5 Export Destinations by Month



November 2016 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace & Defense - \$101.62

1. Germany
2. Japan
3. Canada
4. China
5. Netherlands



Energy & Natural Resources - \$39.86

1. China
2. Canada
3. Mexico
4. Belgium
5. Australia



IT & Software - \$61.49

1. Taiwan
2. Singapore
3. China
4. Canada
5. Spain



Life Sciences - \$74.68

1. Netherlands
2. Japan
3. Germany
4. China
5. Canada



Outdoor Recreation - \$13.79

1. Canada
2. China
3. Netherlands
4. Belgium
5. United Kingdom



Non-Cluster - \$753.40

1. United Kingdom
2. Hong Kong
3. Canada
4. Mexico
5. China



Utah Export Stats November 2016

	November 2015	November 2016	% change 2016-2015
Total Exports	\$ 909,776,379	\$ 1,044,831,792	14.84%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$334,215,285	\$491,873,196	47.17%
334 Computer & Electronic Products	\$155,610,838	\$118,886,101	-23.60%
325 Chemicals	\$92,746,685	\$89,450,574	-3.55%
311 Food & Kindred Products	\$78,043,000	\$70,382,117	-9.82%
336 Transportation Equipment	\$60,290,700	\$72,715,951	20.61%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$169,563,519	\$268,363,480	58.27%
Hong Kong	\$84,495,988	\$174,812,422	106.89%
Canada	\$111,455,351	\$108,598,112	-2.56%
China	\$82,224,604	\$62,787,901	-23.64%
Mexico	\$58,028,043	\$61,205,641	5.48%

Year-to-Date - through November

	2015 through November	2016 through November	% change 2016-2015
Total Exports	\$ 12,266,458,258	\$ 11,046,956,093	-9.94%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$5,454,057,934	\$4,495,910,843	-17.57%
334 Computer & Electronic Products	\$1,951,817,005	\$1,605,995,484	-17.72%
325 Chemicals	\$1,007,793,153	\$979,757,268	-2.78%
311 Food & Kindred Products	\$850,956,142	\$838,923,078	-1.41%
336 Transportation Equipment	\$729,068,957	\$793,266,891	8.81%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$2,970,308,543	\$2,885,557,708	-2.85%
Hong Kong	\$1,654,340,164	\$1,339,832,003	-19.01%
Canada	\$1,314,797,590	\$1,212,618,235	-7.77%
Mexico	\$801,632,670	\$687,731,949	-14.21%
China	\$768,675,759	\$602,919,354	-21.56%

