



WORLD TRADE CENTER®
UTAH

Utah Monthly EXPORT REPORT

October 2016

Utah Export Snapshot – October 2016

	2015	2016	% Change
In the month of October	\$1.15 BILLION	\$0.91 BILLION	-20.73% ↓
Year-to-date as of October	\$11.36 BILLION	\$10.00 BILLION	-11.93% ↓
	September 2016	October 2016	
Compared to last month...	\$1.32 BILLION	\$0.91 BILLION	-31.06% ↓

WTC Utah Observations

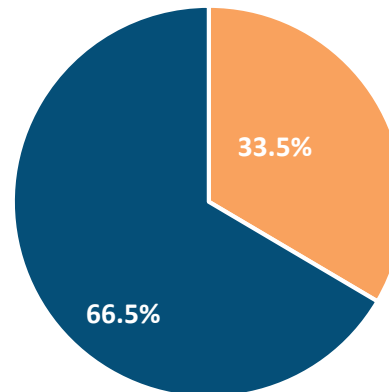
Utah exports to the United Kingdom dropped by \$299 Million compared to the previous month, the drop in the value of metals exported being the primary reason for this.

Other markets, such as Canada, Mexico and China, have experienced less volatility in terms of exports. These countries also do not receive as many metal exports as the United Kingdom.

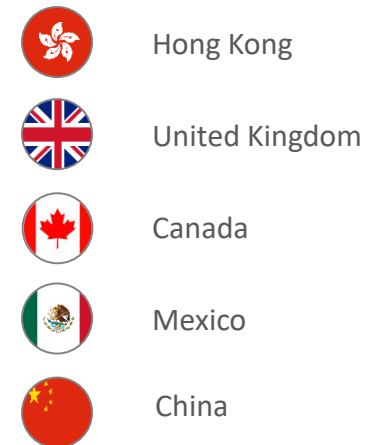
For more specific trade data, contact a member of WTC Utah trade services team at 801-532-8080.

Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added

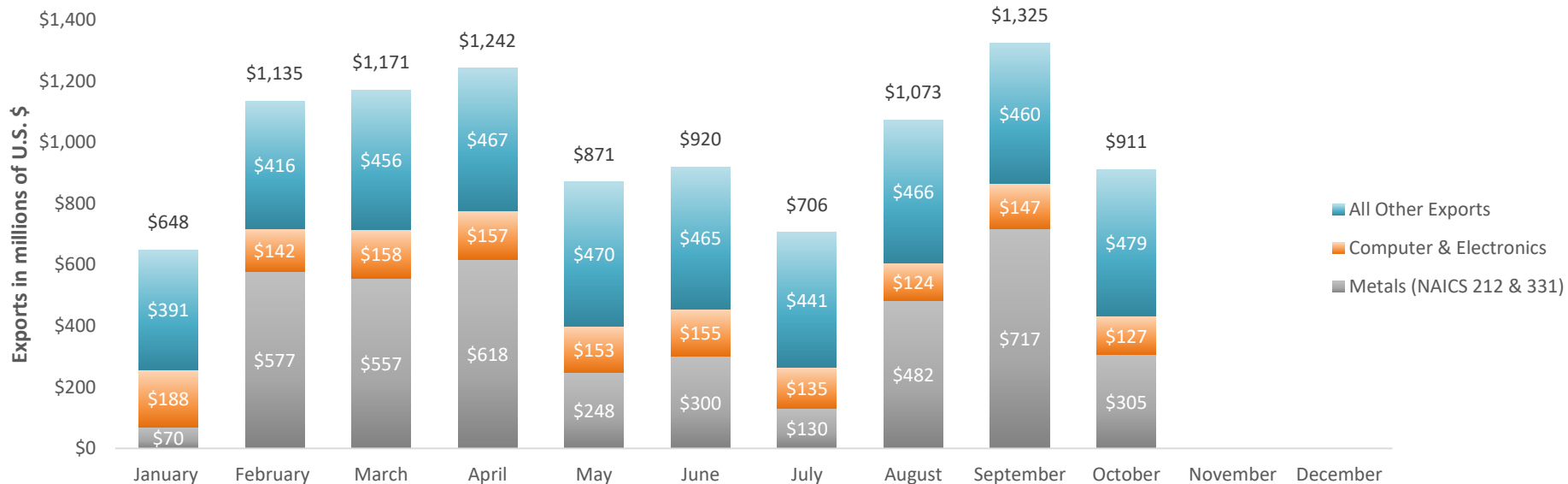


Top 5 Export Destinations

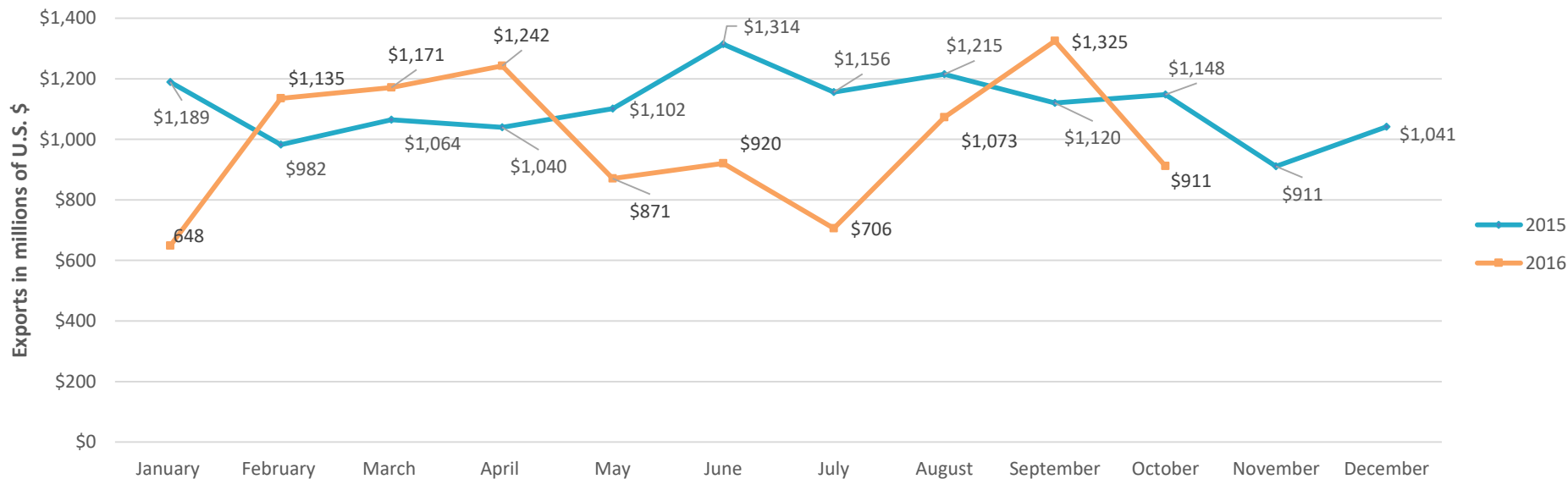


*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

Utah Exports (Metals, Computer & Electronics, All Other Exports) 2016

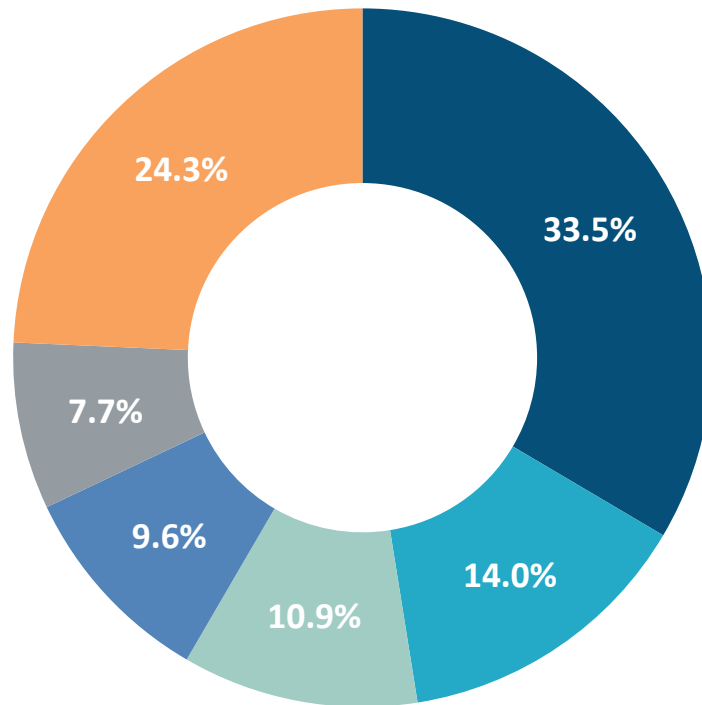


2015 & 2016 Exports by Month

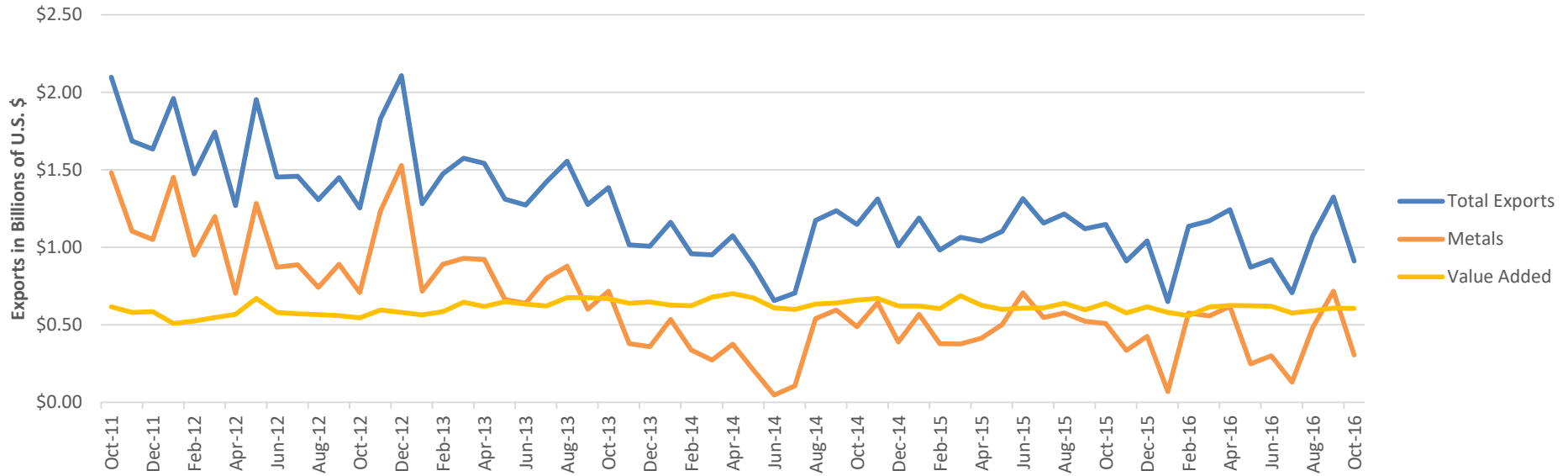


Utah's Top 5 Export Commodities October 2016

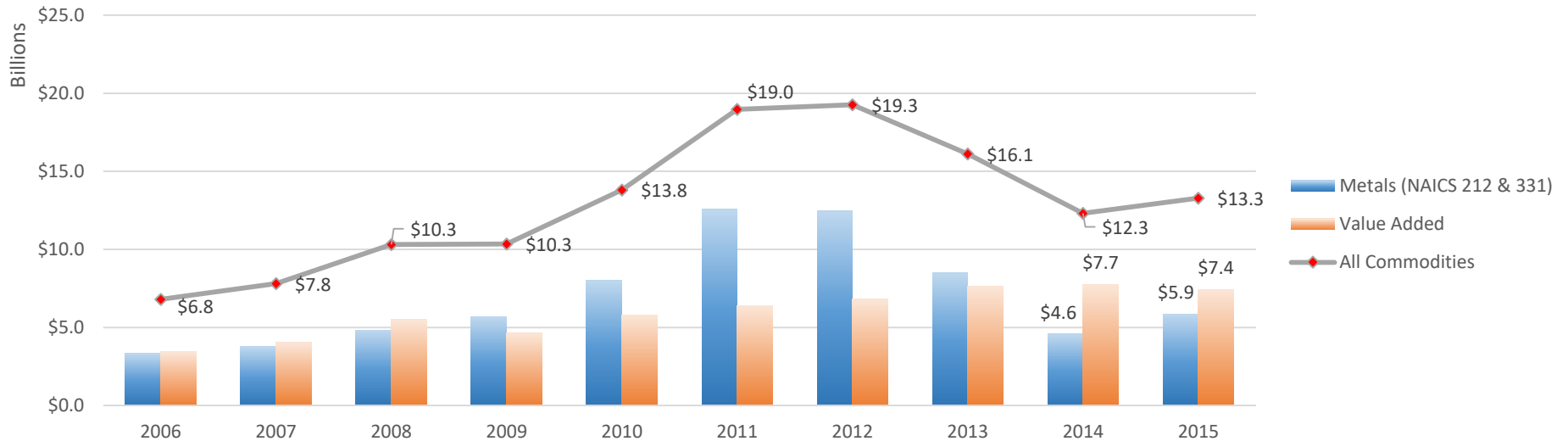
- Metals (NAICS 212 & 331)
- Computer & Electronic Products (NAICS 334)
- Chemicals (NAICS 325)
- Food & Kindred Products (NAICS 311)
- Transportation Equipment (NAICS 336)
- Other



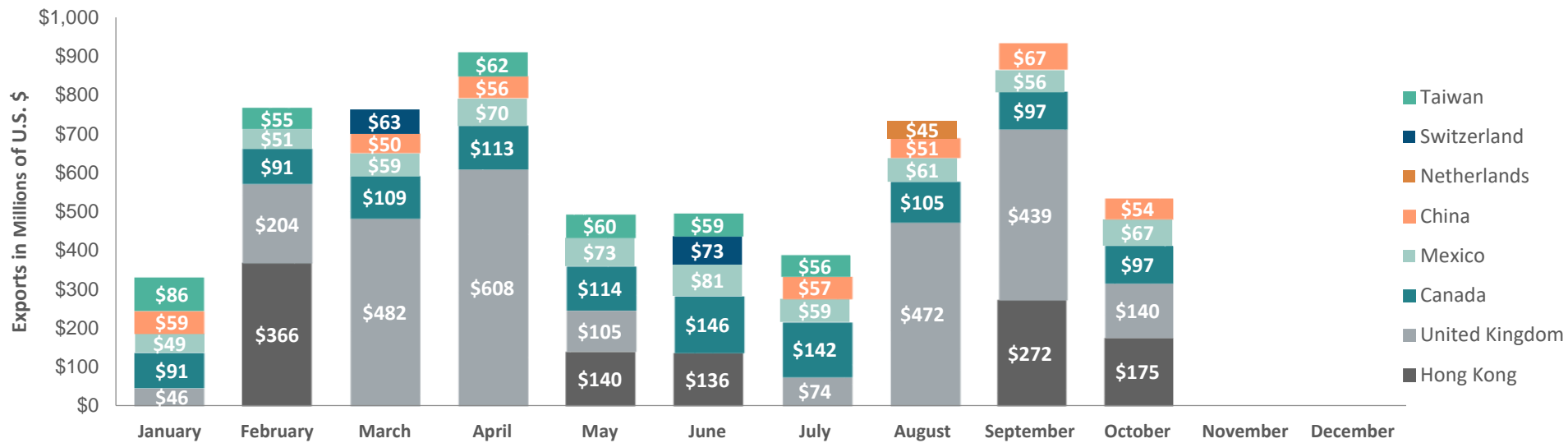
5-Year Rolling Total Export Overview by Month



10-Year Export Overview



2016 Top 5 Export Destinations by Month



October 2016 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace & Defense - \$100.96

1. Germany
2. Japan
3. Netherlands
4. China
5. Italy



Energy & Natural Resources - \$45.88

1. Canada
2. Senegal
3. Belgium
4. Mexico
5. Mali



IT & Software - \$75.64

1. Taiwan
2. Singapore
3. China
4. Canada
5. Netherlands



Life Sciences - \$74.91

1. United Kingdom
2. Netherlands
3. Japan
4. China
5. Canada



Outdoor Recreation - \$15.84

1. Canada
2. Netherlands
3. China
4. Japan
5. Belgium



Non-Cluster - \$598.01

1. Hong Kong
2. United Kingdom
3. Canada
4. Mexico
5. South Korea



Utah Export Stats October 2016

	October 2015	October 2016	% change 2016-2015
Total Exports	\$ 1,149,576,326	\$ 911,248,851	-20.73%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$509,613,710	\$305,168,827	-40.12%
334 Computer & Electronic Products	\$175,377,487	\$127,443,790	-27.33%
325 Chemicals	\$97,018,446	\$99,499,961	2.56%
311 Food & Kindred Products	\$83,148,085	\$87,186,204	4.86%
336 Transportation Equipment	\$72,153,568	\$70,473,792	-2.33%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$162,136,270	\$174,964,607	7.91%
United Kingdom	\$315,496,182	\$140,125,738	-55.59%
Canada	\$119,849,575	\$97,056,910	-19.02%
Mexico	\$63,349,429	\$67,319,749	6.27%
China	\$65,405,537	\$54,200,011	-17.13%

Year-to-Date - through October

	2015 through October	2016 through October	% change 2016-2015
Total Exports	\$ 11,356,681,879	\$ 10,002,124,301	-11.93%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$5,119,842,649	\$4,004,037,647	-21.79%
334 Computer & Electronic Products	\$1,796,206,167	\$1,487,109,383	-17.21%
325 Chemicals	\$915,046,468	\$890,306,694	-2.70%
311 Food & Kindred Products	\$772,913,142	\$768,540,961	-0.57%
336 Transportation Equipment	\$668,778,257	\$720,550,940	7.74%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$2,800,745,024	\$2,617,194,228	-6.55%
Hong Kong	\$1,569,844,176	\$1,165,019,581	-25.79%
Canada	\$1,203,342,239	\$1,104,020,123	-8.25%
Mexico	\$743,604,627	\$626,526,308	-15.74%
Taiwan	\$607,613,516	\$555,179,918	-8.63%

