



WORLD TRADE CENTER®
UTAH

Utah Monthly EXPORT REPORT

———— September 2016 ————

HELPING UTAH COMPANIES THINK, ACT AND SUCCEED GLOBALLY

Utah Export Snapshot – September 2016

	2015	2016	% Change
In the month of September	\$1.12 BILLION	\$1.32 BILLION	18.48% ↗
Year-to-date as of September	\$10.21 BILLION	\$9.09 BILLION	-10.94% ↘
	August 2016	September 2016	
Compared to last month...	\$1.07 BILLION	\$1.32 BILLION	23.36% ↗

WTC Utah Observations

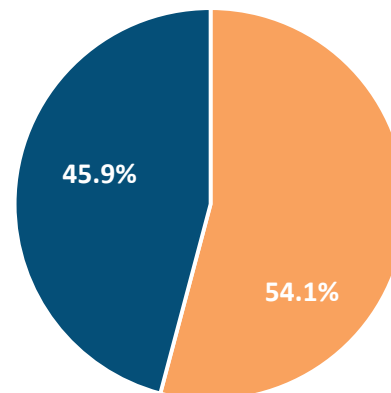
The value of metal exports increased by nearly 50% compared to last month. Metals also made up the majority of Utah's exports this month for the first time since February 2016.

Hong Kong has become a top 5 destination for Utah's exports again this month after falling below top 5 in July and August 2016.

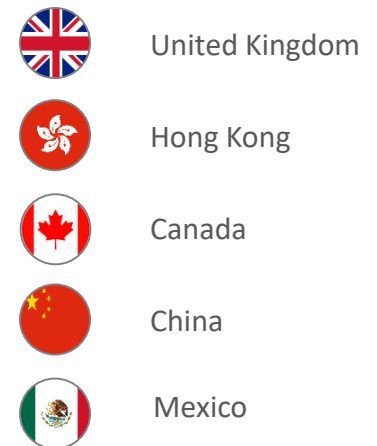
For more specific trade data, contact a member of WTC Utah trade services team at 801-532-8080.

Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added

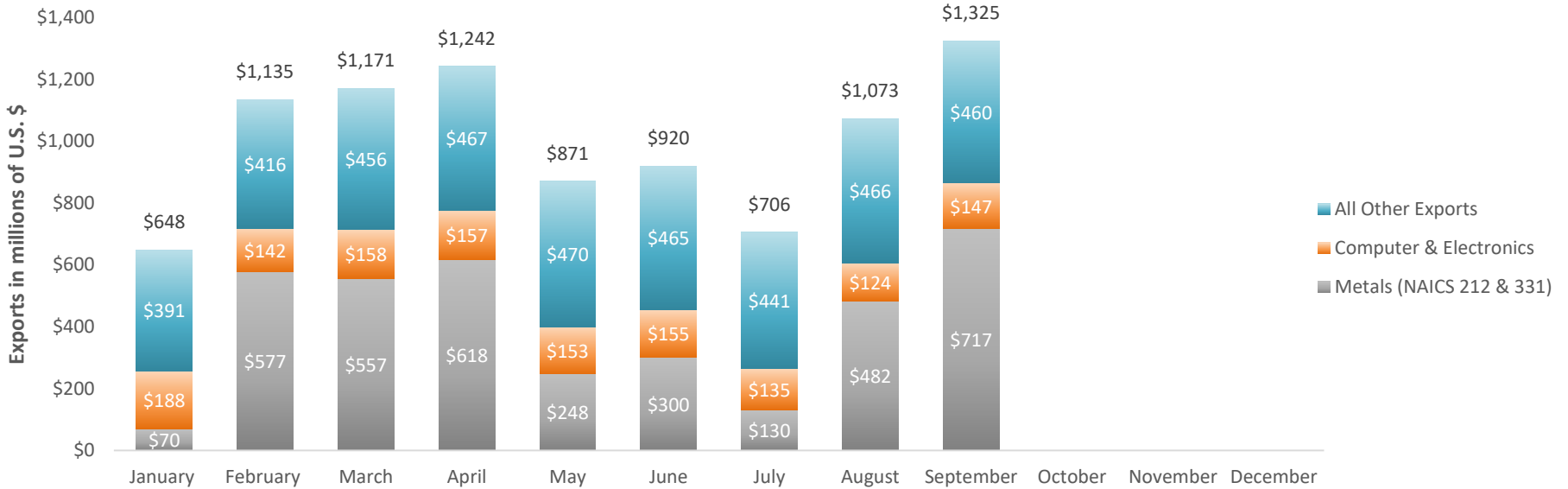


Top 5 Export Destinations

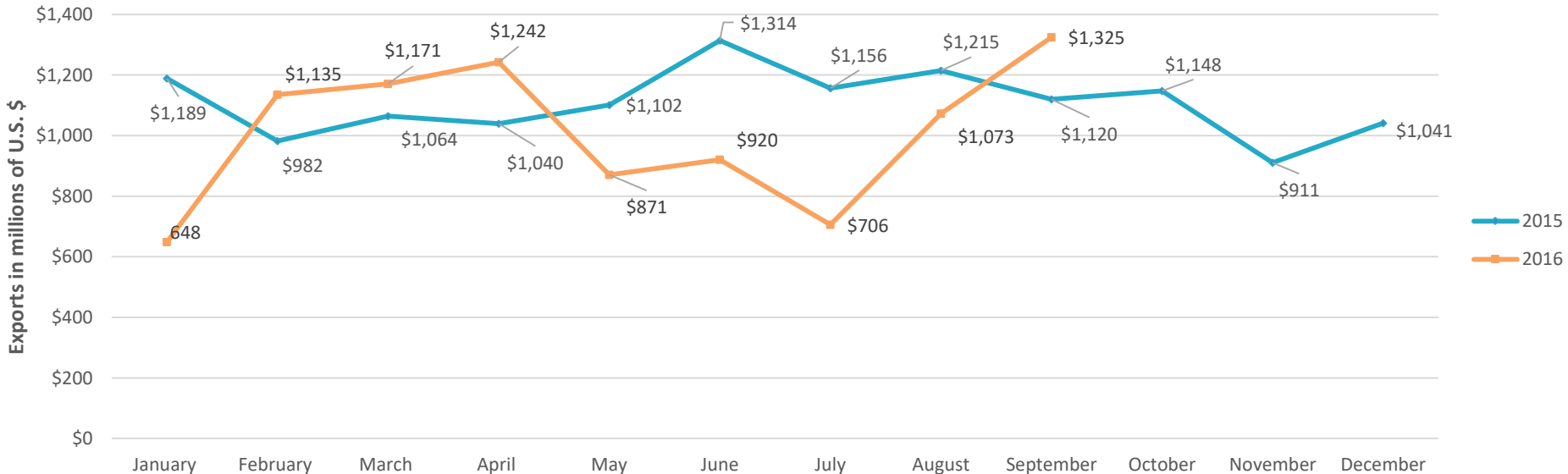


*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

Utah Exports (Metals, Computer & Electronics, All Other Exports) 2016

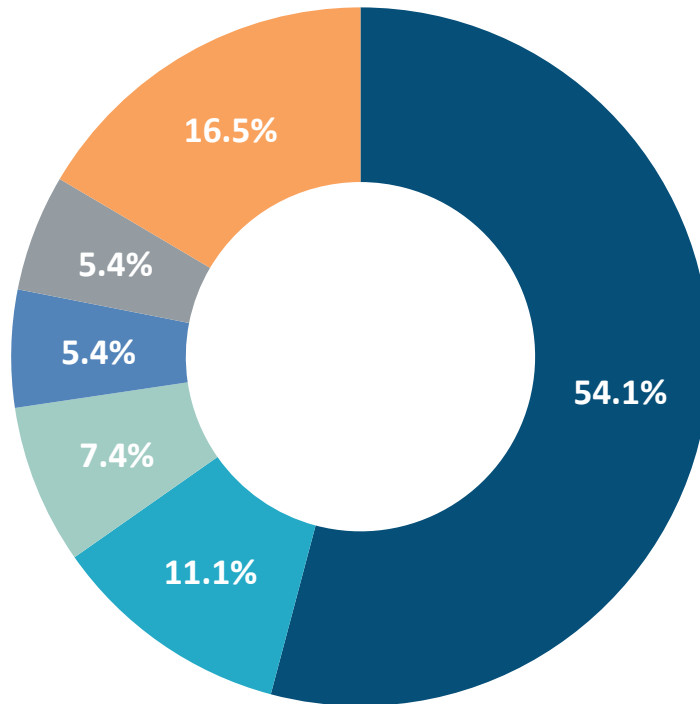


2015 & 2016 Exports by Month

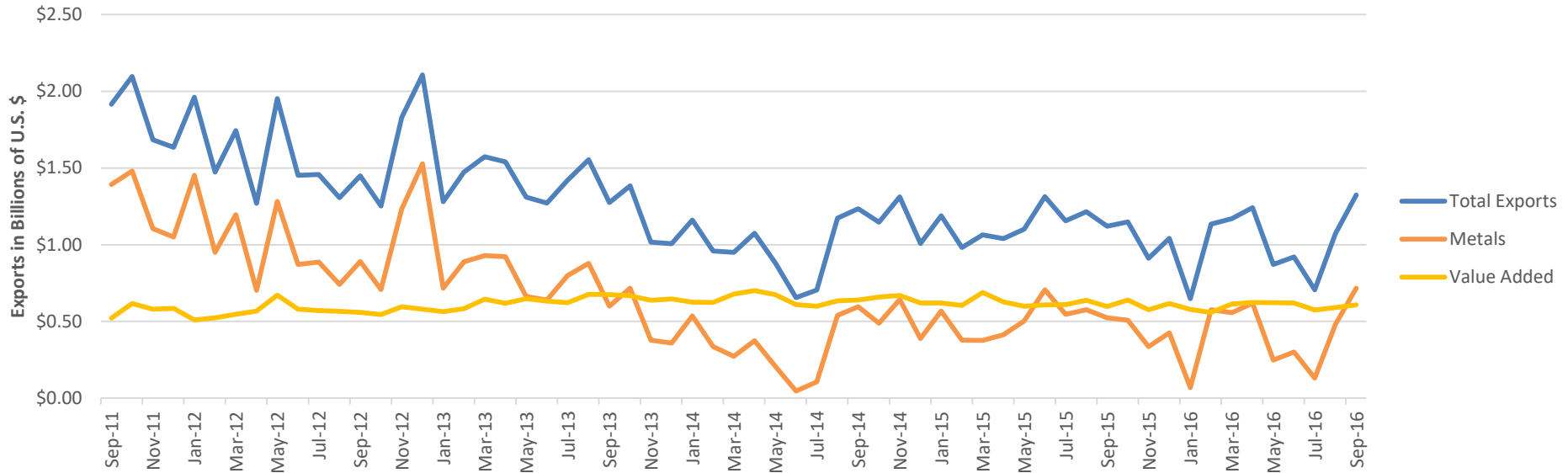


Utah's Top 5 Export Commodities September 2016

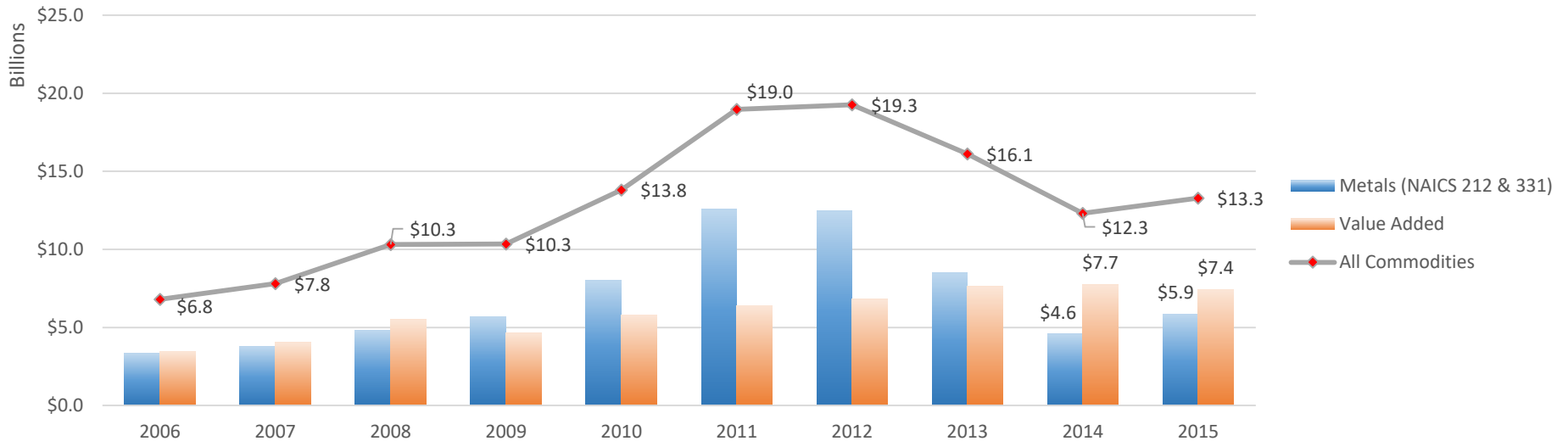
- Metals (NAICS 212 & 331)
- Computer & Electronic Products (NAICS 334)
- Chemicals (NAICS 325)
- Food & Kindred Products (NAICS 311)
- Transportation Equipment (NAICS 336)
- Other



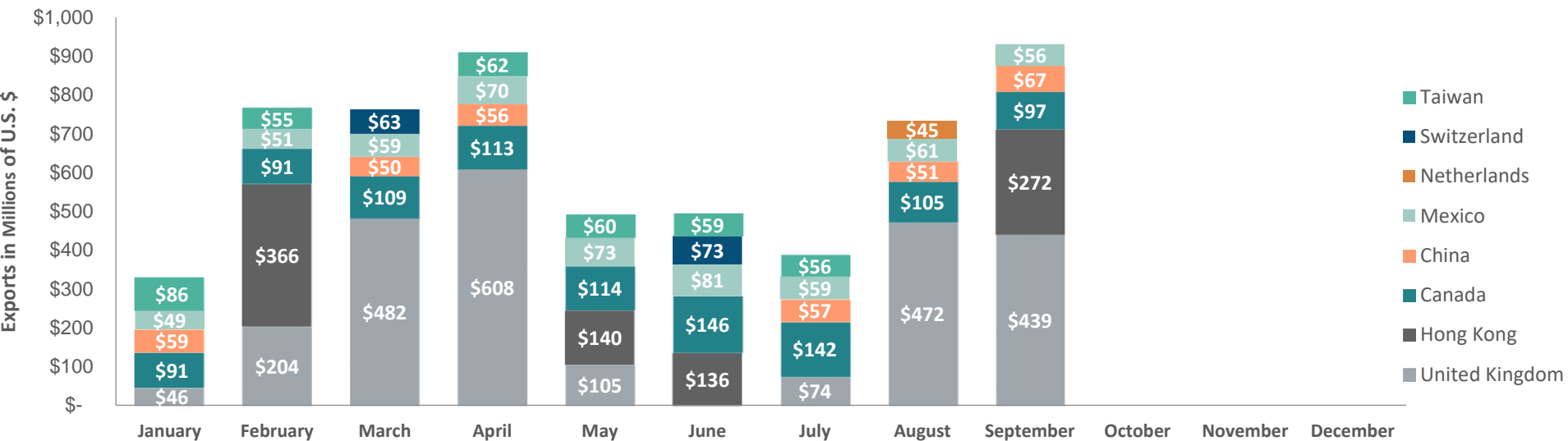
5-Year Rolling Total Export Overview by Month



10-Year Export Overview



2016 Top 5 Export Destinations by Month



July 2016 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace & Defense - \$91.05

1. Germany
2. France
3. Netherlands
4. Japan
5. China



Energy & Natural Resources - \$36.65

1. Japan
2. Canada
3. Mexico
4. Belgium
5. Australia



IT & Software - \$107.90

1. Taiwan
2. China
3. Singapore
4. Canada
5. Hong Kong



Life Sciences - \$75.99

1. Netherlands
2. France
3. Japan
4. Canada
5. China



Outdoor Recreation - \$24.33

1. Switzerland
2. Canada
3. Israel
4. Netherlands
5. United Kingdom



Non-Cluster - \$988.73

1. United Kingdom
2. Hong Kong
3. Canada
4. Mexico
5. China



Utah Export Stats September 2016

	September 2015	September 2016	% change 2016-2015
Total Exports	\$ 1,118,077,877	\$ 1,324,646,142	18.48%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$520,503,621	\$717,050,760	37.76%
334 Computer & Electronic Products	\$180,794,832	\$147,454,642	-18.44%
325 Chemicals	\$86,561,621	\$97,925,169	13.13%
311 Food & Kindred Products	\$78,886,430	\$71,986,823	-8.75%
336 Transportation Equipment	\$61,129,517	\$71,581,310	17.10%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$264,939,830	\$438,641,590	65.56%
Hong Kong	\$230,157,332	\$271,544,226	17.98%
Canada	\$106,735,272	\$96,813,221	-9.30%
China	\$59,216,910	\$67,352,162	13.74%
Mexico	\$80,390,043	\$56,433,339	-29.80%

Year-to-Date - through September

	2015 through September	2016 through September	% change 2016-2015
Total Exports	\$ 10,207,105,553	\$ 9,090,875,450	-10.94%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$4,610,228,939	\$3,698,868,820	-19.77%
334 Computer & Electronic Products	\$1,620,828,680	\$1,359,665,593	-16.11%
325 Chemicals	\$818,028,022	\$790,806,733	-3.33%
311 Food & Kindred Products	\$689,765,057	\$681,354,757	-1.22%
336 Transportation Equipment	\$596,624,689	\$650,077,148	8.96%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$2,485,248,842	\$2,477,068,490	-0.33%
Canada	\$1,083,492,664	\$1,006,963,213	-7.06%
Hong Kong	\$1,407,707,906	\$990,054,974	-29.67%
Mexico	\$680,255,198	\$559,206,559	-17.79%
Taiwan	\$542,903,910	\$515,988,770	-4.96%

