



WORLD TRADE CENTER®
UTAH

Utah Monthly
EXPORT REPORT

————— March 2016 —————

Utah Export Snapshot – March 2016

	2015	2016	% Change
In the month of March	\$1.06 BILLION	\$1.17 BILLION	10.00% ↗
Year-to-date as of March	\$3.24 BILLION	\$2.95 BILLION	-8.68% ↘
	February 2016	March 2016	
Compared to last month...	\$1.14 BILLION	\$1.17 BILLION	3.11% ↗

WTC Utah Observations

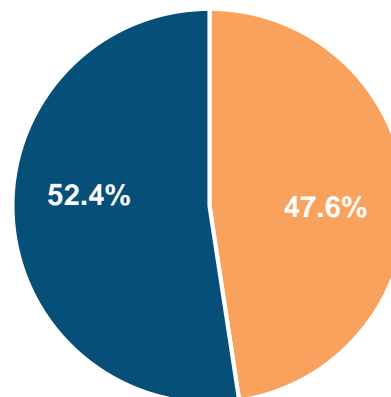
The slight decline in the year-to-date comparison between 2015 and 2016 exports can be attributed to the month of January, in which Utah's total exports were the lowest it has been in the last seven years.

Growth in exports from February to March can be attributed to value added exports. Value Added exports experienced a 10 percent increase from the month of February, while metals dipped slightly.






For more specific trade data, contact a member of WTC Utah trade services team at 801-532-8080.

Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added

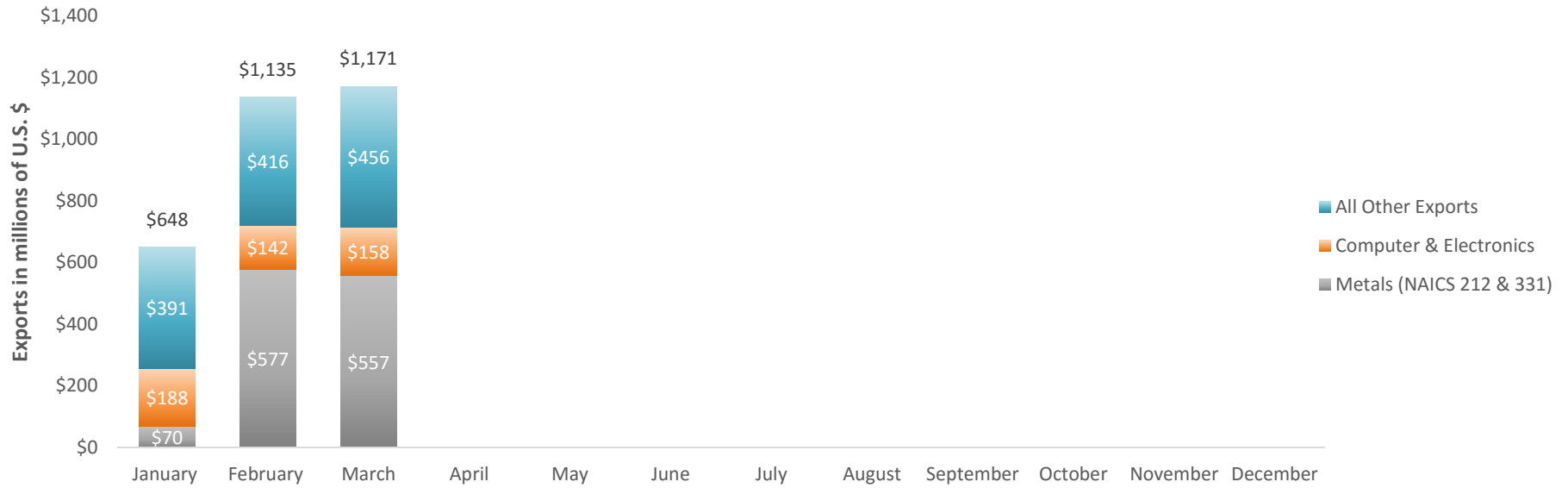


Top 5 Export Destinations

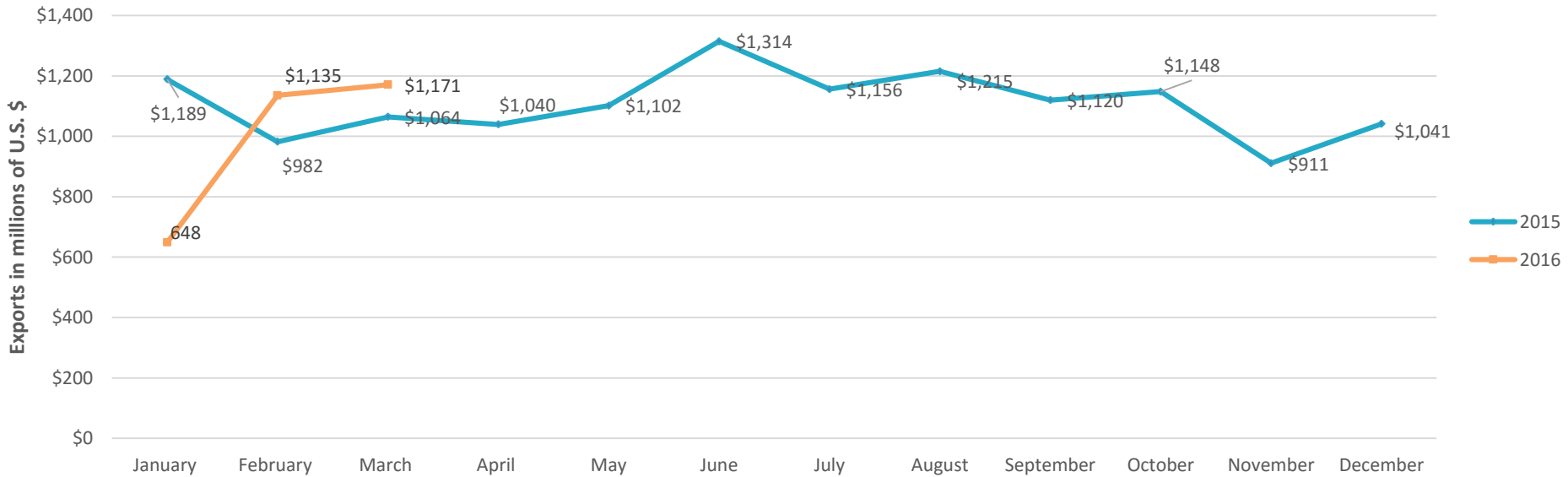
-  United Kingdom
-  Canada
-  Switzerland
-  Mexico
-  China

*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

Utah Exports (Metals, Computer & Electronics, All Other Exports) 2016

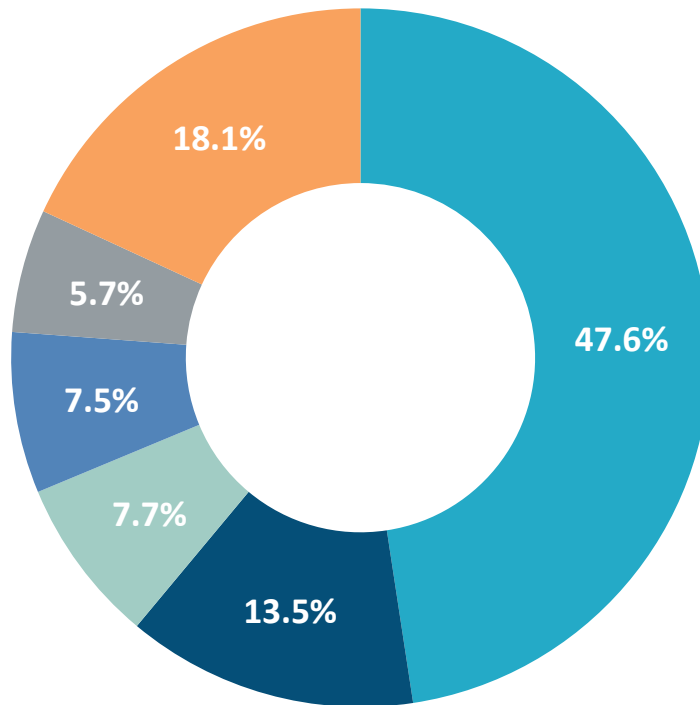


2015 & 2016 Exports by Month

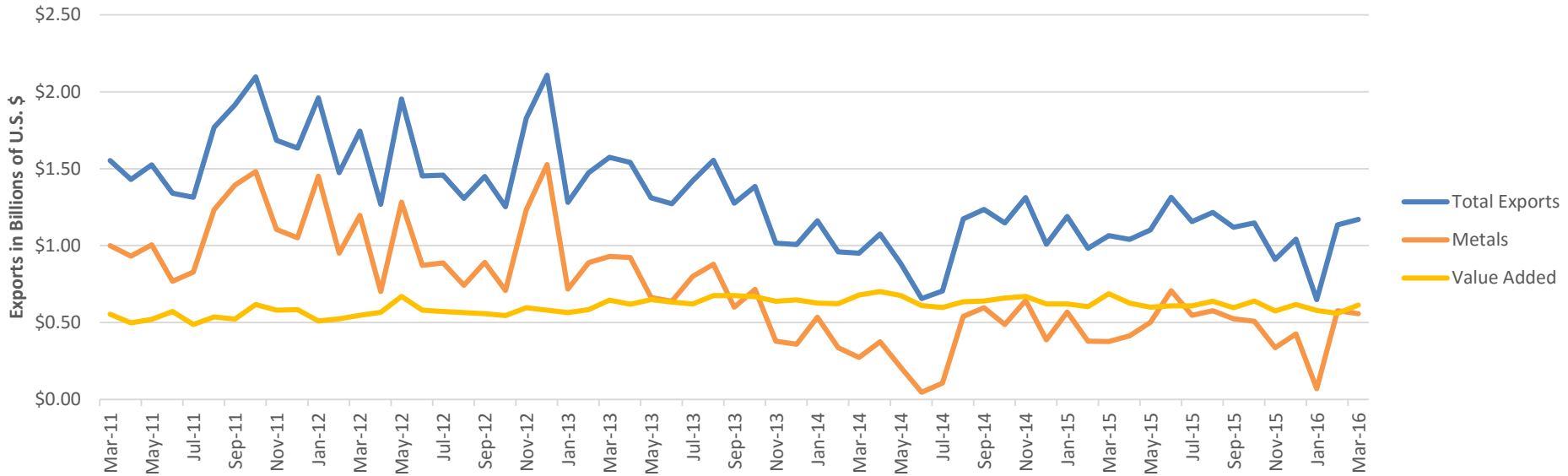


Utah's Top 5 Export Commodities March 2016

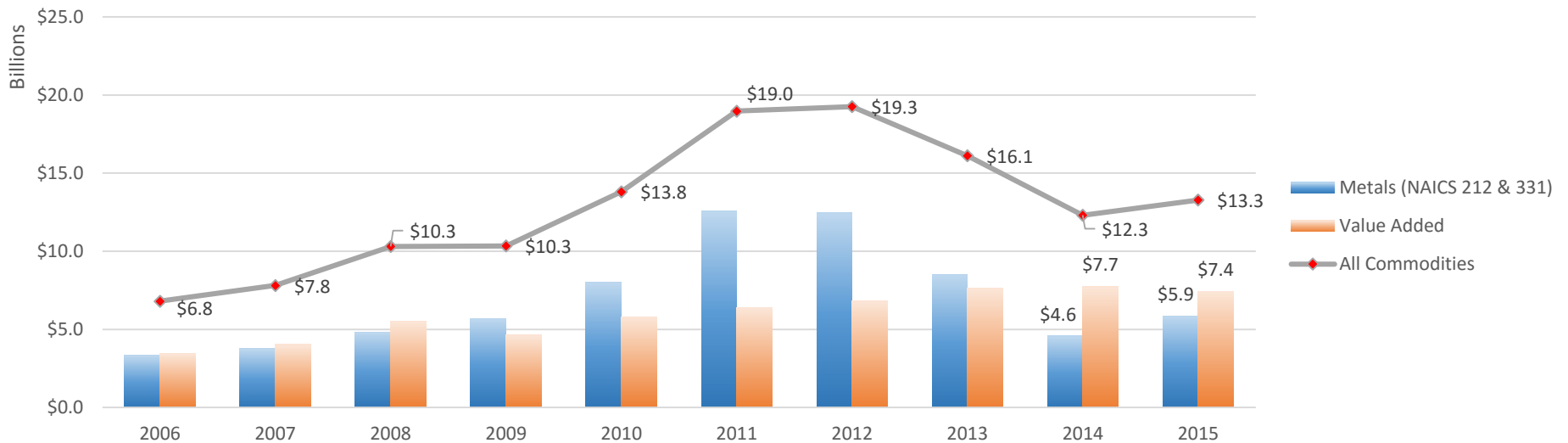
- Metals (NAICS 212 & 331)
- Computer & Electronic Products (NAICS 334)
- Food & Kindred Products (NAICS 311)
- Chemicals (NAICS 325)
- Transportation Equipment (NAICS 336)
- Other



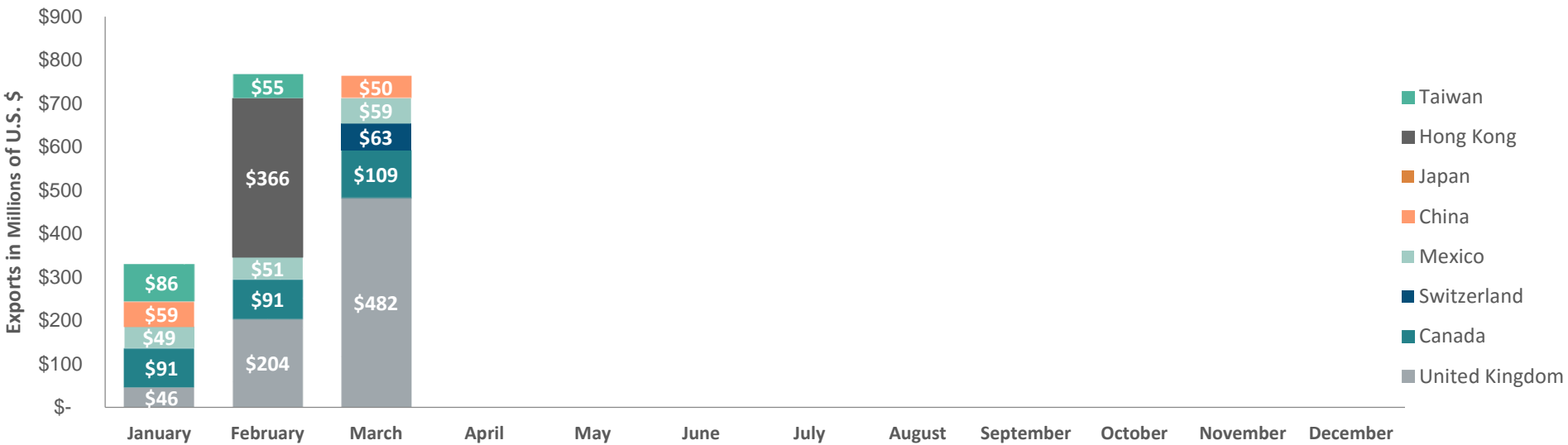
5-Year Rolling Total Export Overview by Month



10-Year Export Overview



2016 Top 5 Export Destinations by Month



March 2016 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace
& Defense - \$105.43

1. Germany
2. Japan
3. Netherlands
4. Canada
5. China



Energy
& Natural Resources - \$28.13

1. Canada
2. Mexico
3. Peru
4. Australia
5. Belgium



IT & Software - \$101.64

1. Taiwan
2. Singapore
3. China
4. Canada
5. Malaysia



Life Sciences - \$69.20

1. Netherlands
2. Japan
3. China
4. Canada
5. Mexico



Outdoor Recreation - \$17.51

1. Canada
2. Germany
3. China
4. Netherlands
5. Hong Kong



Non-Cluster - \$848.74

1. United Kingdom
2. Canada
3. Switzerland
4. Mexico
5. China



Utah Export Stats March 2016

	March 2015	March 2016	% change 2016-2015
Total Exports	\$ 1,064,219,629	\$ 1,170,648,019	10.00%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$376,290,613	\$557,102,679	48.05%
334 Computer & Electronic Products	\$196,138,379	\$157,660,897	-19.62%
311 Food & Kindred Products	\$81,112,078	\$89,734,426	10.63%
325 Chemicals	\$111,949,737	\$87,238,557	-22.07%
336 Transportation Equipment	\$67,153,540	\$66,849,917	-0.45%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$124,530,505	\$481,949,744	287.01%
Canada	\$132,745,646	\$108,824,577	-18.02%
Switzerland	\$4,016,379	\$62,534,443	1456.99%
Mexico	\$75,950,614	\$58,936,690	-22.40%
China	\$80,687,371	\$50,273,843	-37.69%

Year-to-Date - through March

	2015 through March	2016 through March	% change 2016-2015
Total Exports	\$ 3,235,262,196	\$ 2,954,455,162	-8.68%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$1,322,620,389	\$1,203,417,290	-9.01%
334 Computer & Electronic Products	\$604,404,471	\$488,013,243	-19.26%
325 Chemicals	\$264,117,318	\$247,597,888	-6.25%
311 Food & Kindred Products	\$227,343,461	\$224,604,665	-1.20%
336 Transportation Equipment	\$186,962,126	\$196,848,592	5.29%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$384,172,611	\$732,031,426	90.55%
Hong Kong	\$706,644,687	\$396,024,646	-43.96%
Canada	\$392,320,199	\$290,414,031	-25.98%
Taiwan	\$219,946,345	\$185,950,283	-15.46%
Mexico	\$215,382,884	\$158,550,047	-26.39%

