



WORLD TRADE CENTER®  
UTAH

Utah Monthly  
**EXPORT REPORT**

January 2016

# Utah Export Snapshot – January 2016

	2015	2016	% Change
In the month of January	\$1.19 BILLION	\$0.69 BILLION	-45.45% ↓
Year-to-date as of January	\$1.19 BILLION	\$0.69 BILLION	- 45.45% ↓
	December 2015	January 2016	
Compared to last month...	\$1.04 BILLION	\$0.69 BILLION	-33.65% ↓

## WTC Utah Observations

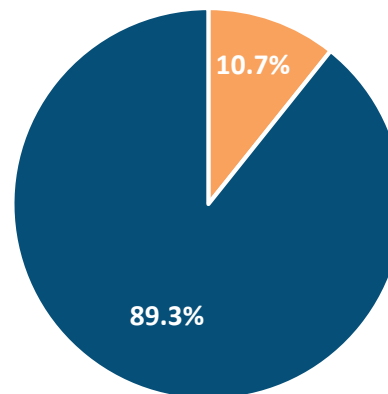
Metal exports hit their lowest point since June 2014 this month. Overall exports for the month were the lowest it has been in the last seven years. The drop in exports can most likely be attributed to the drop in the price of metals, name gold.

Hong Kong dropped out of Utah's top 5 export destination this month despite holding the number one position in December 2015.

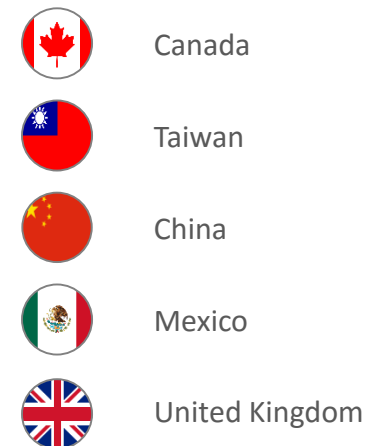
For more specific trade data, contact a member of WTC Utah trade services team at 801-532-8080.

## Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added

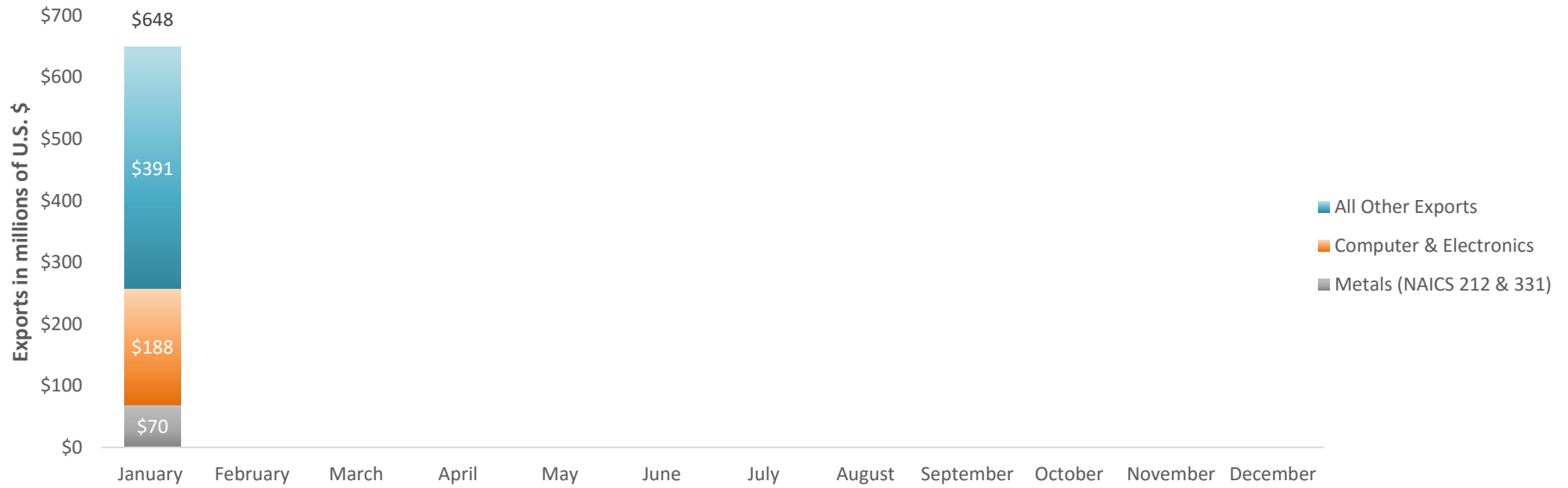


## Top 5 Export Destinations

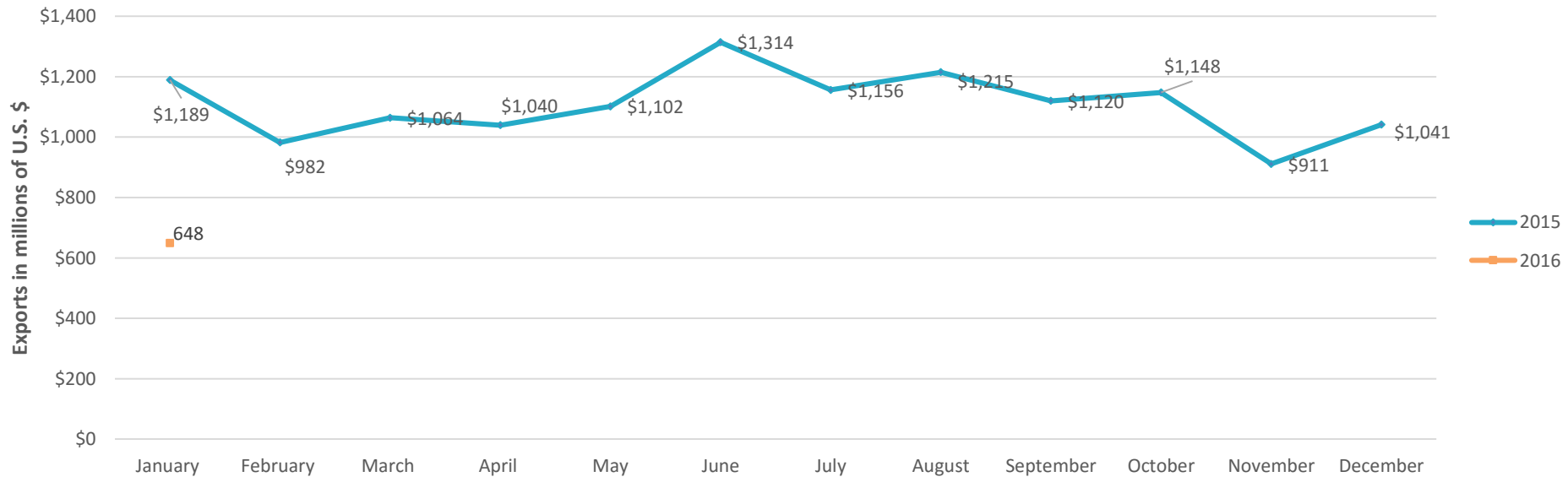


\*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

# Utah Exports (Metals, Computer & Electronics, All Other Exports) 2016

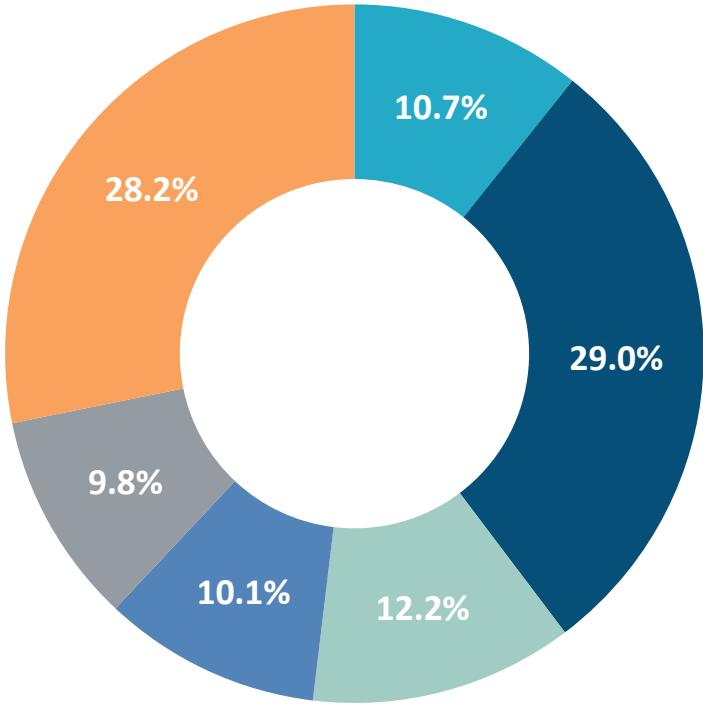


## 2015 & 2016 Exports by Month

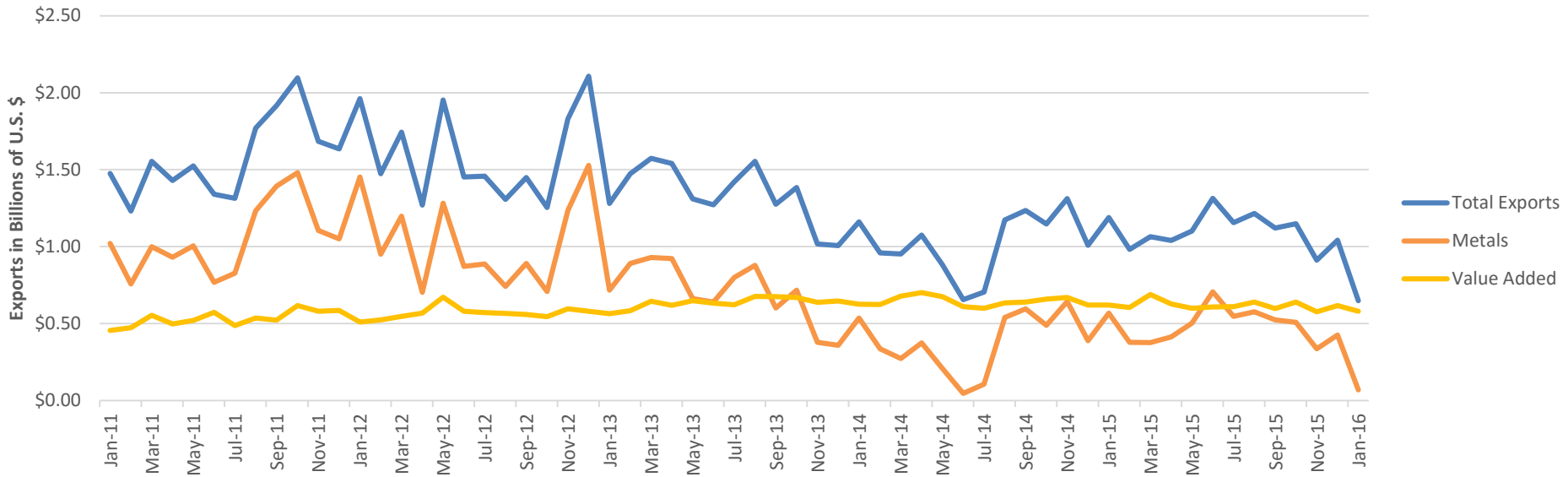


# Utah's Top 5 Export Commodities January 2016

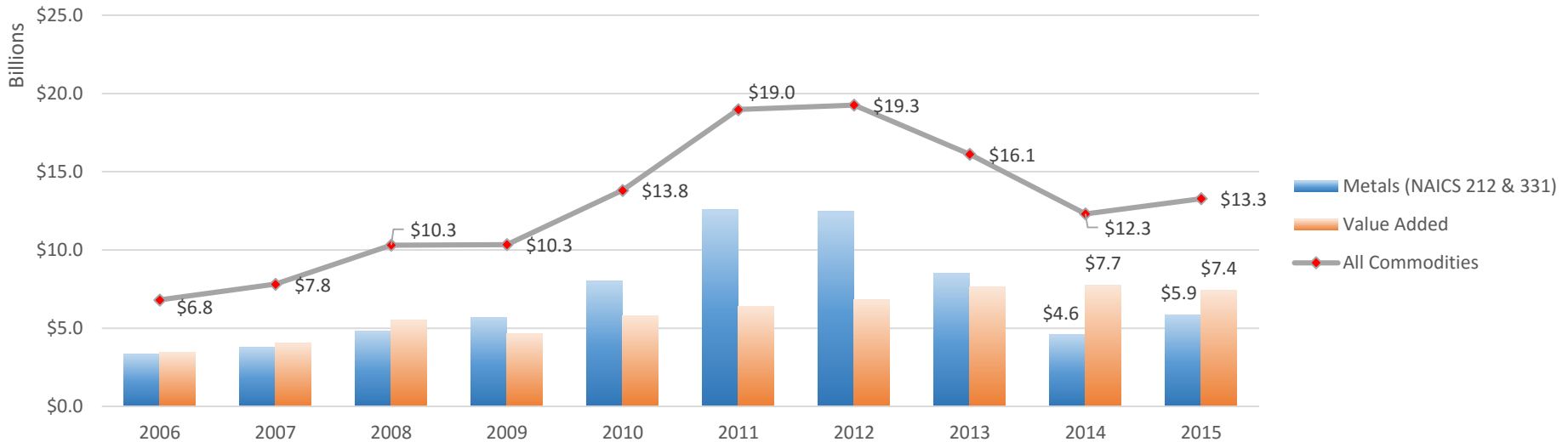
- Metals (NAICS 212 & 331)
- Computer & Electronic Products (NAICS 334)
- Chemicals (NAICS 325)
- Food & Kindred Products (NAICS 311)
- Transportation Equipment (NAICS 336)
- Other



## 5-Year Rolling Total Export Overview by Month



## 10-Year Export Overview



## 2016 Top 5 Export Destinations by Month



# January 2016 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace  
& Defense - \$85.40

1. Germany
2. Netherlands
3. Japan
4. China
5. Canada



Energy  
& Natural Resources - \$25.70

1. Mexico
2. Canada
3. Australia
4. Brazil
5. Ghana



IT & Software - \$144.91

1. Taiwan
2. China
3. Singapore
4. Germany
5. Canada



Life Sciences - \$62.54

1. Netherlands
2. Japan
3. China
4. Brazil
5. Austria



Outdoor Recreation - \$16.56

1. Canada
2. China
3. Austria
4. Germany
5. Belgium



Non-Cluster - \$313.35

1. Canada
2. United Kingdom
3. Mexico
4. China
5. South Korea



## Utah Export Stats January 2016

	January 2015	January 2016	% change 2016-2015
<b>Total Exports</b>	\$ 1,188,793,471	\$ 648,459,977	<b>-45.45%</b>
<b>Top 5 Industries (NAICS)</b>			
Metals (NAICS 212 & 331)	\$567,841,015	\$69,534,357	<b>-87.75%</b>
334 Computer & Electronic Products	\$233,080,352	\$187,925,472	<b>-19.37%</b>
325 Chemicals	\$71,830,442	\$79,098,597	<b>10.12%</b>
311 Food & Kindred Products	\$68,529,333	\$65,431,265	<b>-4.52%</b>
336 Transportation Equipment	\$58,960,155	\$63,654,657	<b>7.96%</b>
<b>Top 5 Destinations (ranked by \$ value)</b>			
Canada	\$158,670,695	\$90,682,833	<b>-42.85%</b>
Taiwan	\$89,638,846	\$85,714,413	<b>-4.38%</b>
China	\$74,724,422	\$58,858,969	<b>-21.23%</b>
Mexico	\$69,200,616	\$48,830,719	<b>-29.44%</b>
United Kingdom	\$93,369,745	\$46,174,819	<b>-50.55%</b>

## Year-to-Date - through January

	2015 through January	2016 through January	% change 2016-2015
<b>Total Exports</b>	\$ 1,188,793,471	\$ 648,459,977	<b>-45.45%</b>
<b>Top 5 Industries (NAICS)</b>			
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