



WORLD TRADE CENTER®
UTAH

Utah Monthly
EXPORT REPORT

—— November 2015 ——

Utah Export Snapshot – November 2015

	2014	2015	% Change
In the month of November	\$1.31 BILLION	\$0.91 BILLION	-30.63% ↘
Year-to-date as of November	\$11.30 BILLION	\$12.24 BILLION	8.35% ↗
	October 2015	November 2015	
Compared to last month...	\$1.15 BILLION	\$0.91 BILLION	-20.64% ↘

WTC Utah Observations

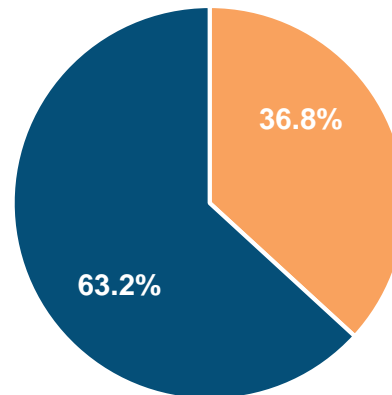
In November, Utah's value added products and metals experienced a decrease in exports, both posting their monthly low of 2014.

United Kingdom, Canada and Hong Kong continue to be top markets for exports from Utah. Canada appears as a top destination market for the exports of every economic cluster (page 7).

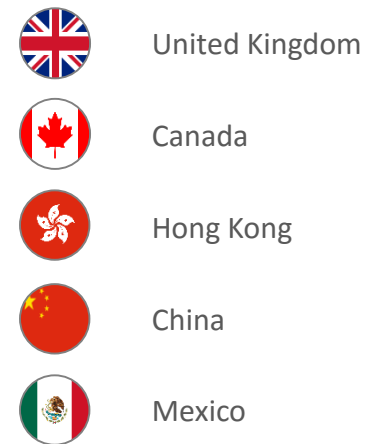
For more specific trade data, contact a member of WTC Utah trade services team at 801-532-8080.

Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added

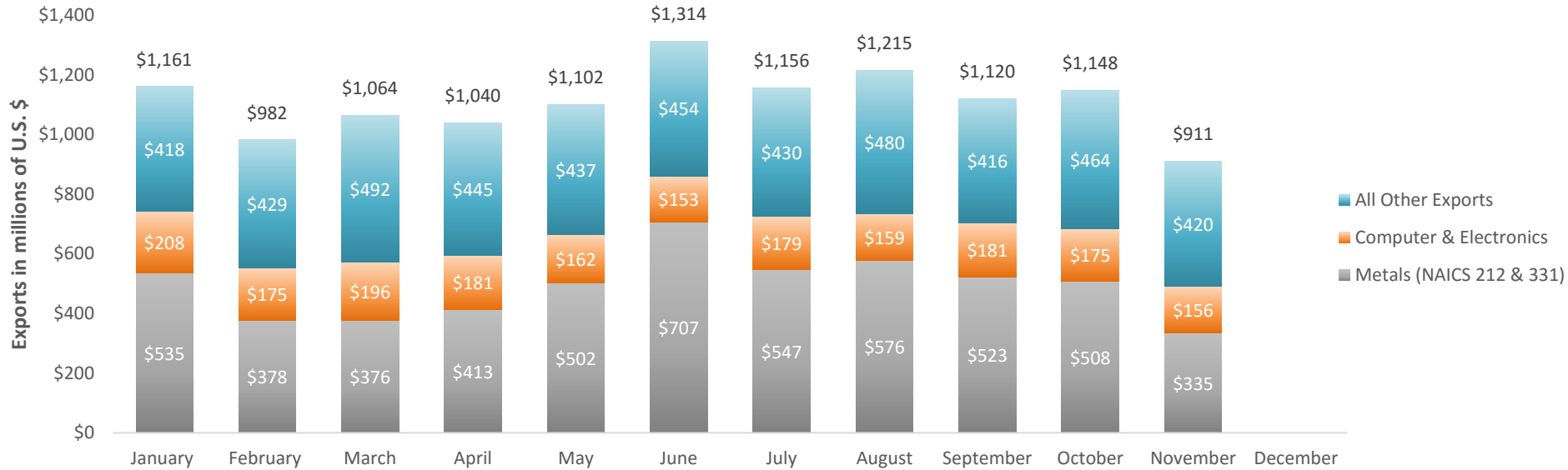


Top 5 Export Destinations

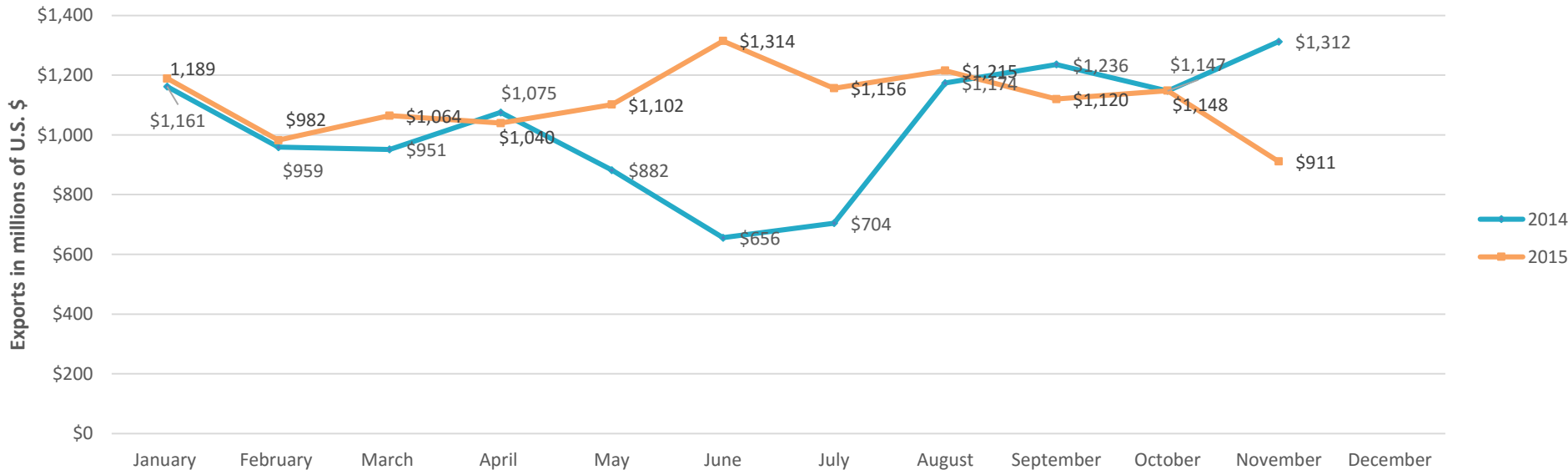


*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

Utah Exports (Metals, Computer & Electronics, All Other Exports) 2015

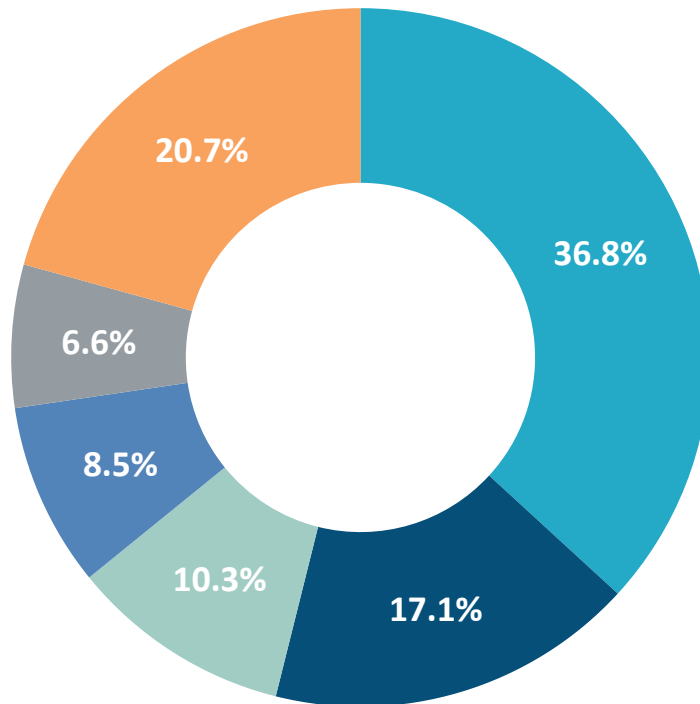


2014 & 2015 Exports by Month

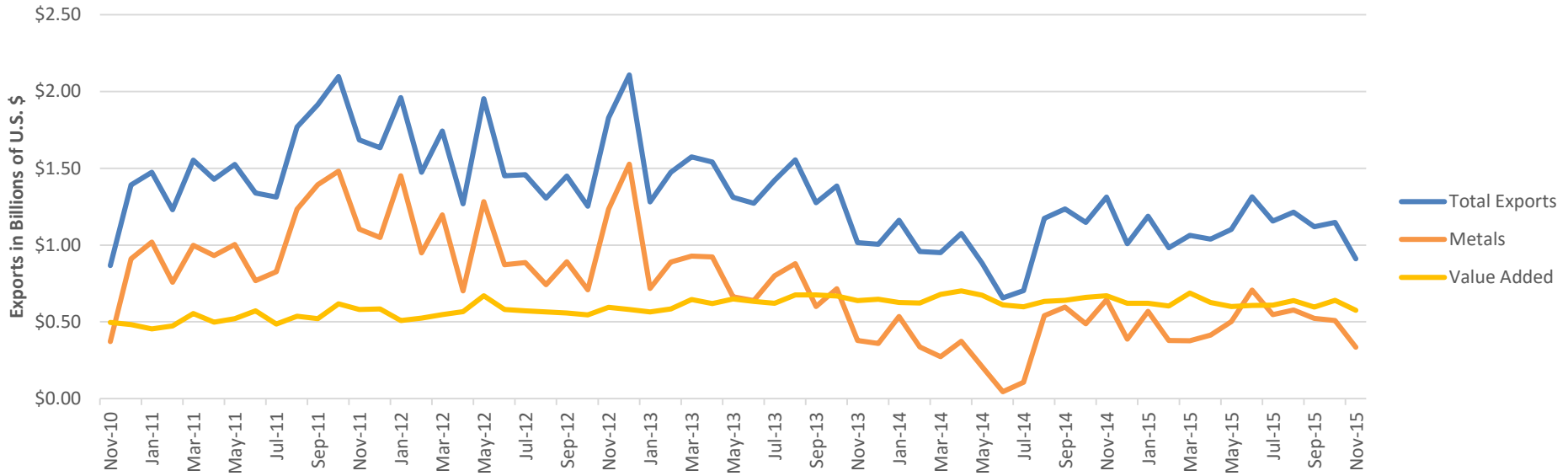


Utah's Top 5 Export Commodities November 2015

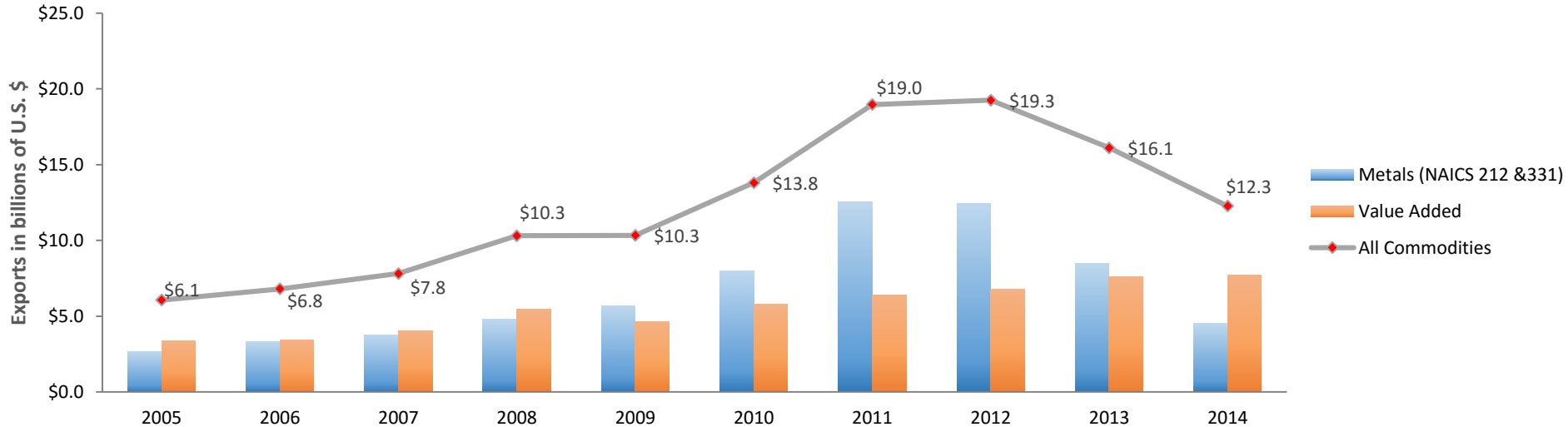
- Metals (NAICS 212 & 331)
- Computer & Electronic Products (NAICS 334)
- Chemicals (NAICS 325)
- Food & Kindred Products (NAICS 311)
- Transportation Equipment (NAICS 336)
- Other



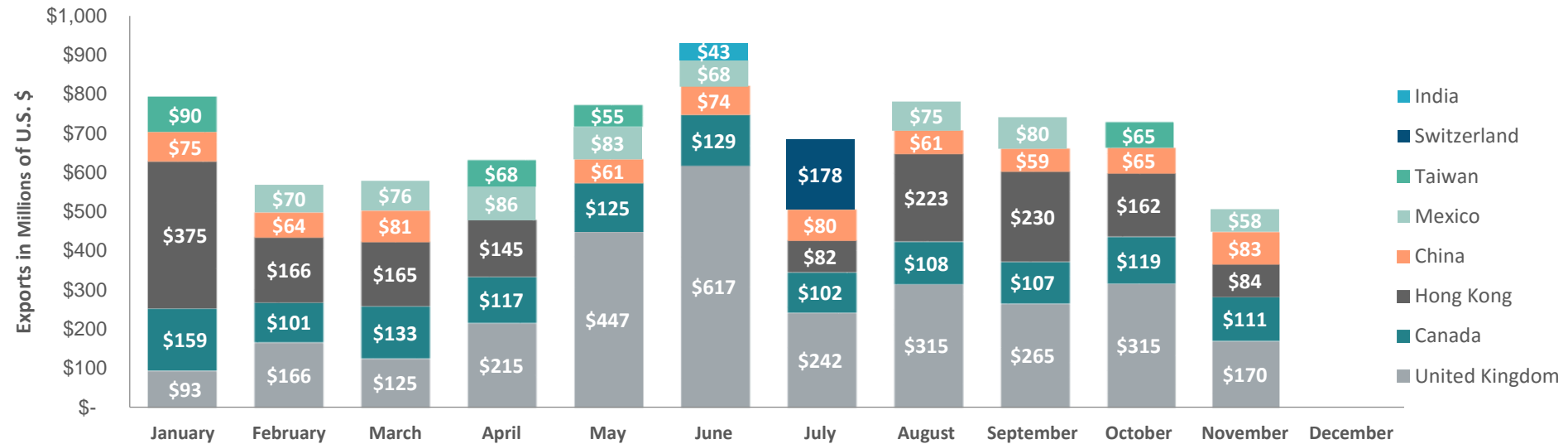
5-Year Rolling Total Export Overview by Month



10-Year Export Overview



2015 Top 5 Export Destinations by Month



November 2015 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace & Defense - \$77.46

1. Germany
2. Japan
3. China
4. Canada
5. Netherlands



Energy & Natural Resources - \$40.00

1. Mexico
2. Canada
3. French Guiana
4. Chile
5. Australia



IT & Software - \$110.80

1. Taiwan
2. China
3. Singapore
4. UAE
5. Canada



Life Sciences - \$56.80

1. Netherlands
2. Japan
3. China
4. South Korea
5. Canada



Outdoor Recreation - \$15.67

1. Canada
2. China
3. Belgium
4. South Korea
5. Netherlands



Non-Cluster - \$610.24

1. United Kingdom
2. Canada
3. Hong Kong
4. Mexico
5. South Korea



Utah Export Stats November 2015

	November 2014	November 2015	% change 2015-2014
Total Exports	\$ 1,313,270,062	\$ 910,983,628	-30.63%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$642,921,488	\$335,408,331	-47.83%
334 Computer & Electronic Products	\$200,179,105	\$155,606,922	-22.27%
325 Chemicals	\$85,299,295	\$93,403,304	9.50%
311 Food & Kindred Products	\$85,831,963	\$77,662,549	-9.52%
336 Transportation Equipment	\$113,958,881	\$60,269,041	-47.11%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$156,149,484	\$169,567,518	8.59%
Canada	\$140,794,905	\$111,412,755	-20.87%
Hong Kong	\$138,496,494	\$84,495,988	-38.99%
China	\$71,366,800	\$82,646,895	15.81%
Mexico	\$66,448,446	\$58,004,356	-12.71%

Year-to-Date - through November

	2014 through November	2015 through November	% change 2015-2014
Total Exports	\$ 11,297,114,811	\$ 12,240,433,468	8.35%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$4,180,109,769	\$5,434,691,540	30.01%
334 Computer & Electronic Products	\$2,139,182,842	\$1,951,123,839	-8.79%
325 Chemicals	\$960,311,959	\$1,008,260,739	4.99%
311 Food & Kindred Products	\$915,218,349	\$850,103,337	-7.11%
336 Transportation Equipment	\$850,281,954	\$727,107,727	-14.49%
Top 5 Destinations (ranked by \$ value)			
United Kingdom	\$1,200,880,089	\$2,970,446,447	147.36%
Hong Kong	\$1,631,882,351	\$1,654,490,722	1.39%
Canada	\$1,309,742,616	\$1,310,764,002	0.08%
Mexico	\$671,956,794	\$801,215,456	19.24%
China	\$820,035,977	\$768,580,524	-6.27%

