



WORLD TRADE CENTER®
UTAH

Utah Monthly
EXPORT REPORT
————— March 2015

HELPING UTAH COMPANIES THINK, ACT AND SUCCEED GLOBALLY

Utah Export Snapshot – March 2015

	2014	2015	% Change
In the month of March	\$0.95 BILLION	\$1.06 BILLION	11.9% ↗
Year-to-date as of March	\$3.07 BILLION	\$3.24 BILLION	5.3% ↗
	February 2015	March 2015	
Compared to last month...	\$0.98 BILLION	\$1.06 BILLION	8.4% ↗

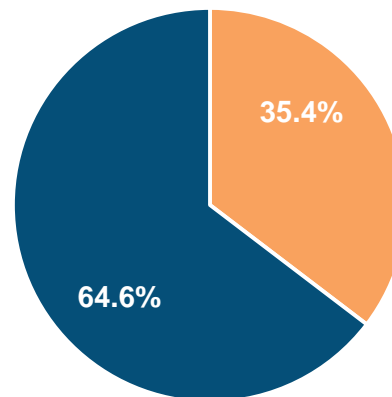
WTC Utah Observations

Although Utah experienced a slight decline in the export of metals in the month of March, the increase in value-added exports has helped overall Utah exports grow 8.4% from the month of February.






Value-added exports in Utah, which is the value of all exports besides metal exports, continue to follow the steady upward trend it has shown in the last five years.

Breakdown of Exports Metals vs Value Added

■ Metals (NAICS 212 & 331) ■ Value Added



Top 5 Export Destinations

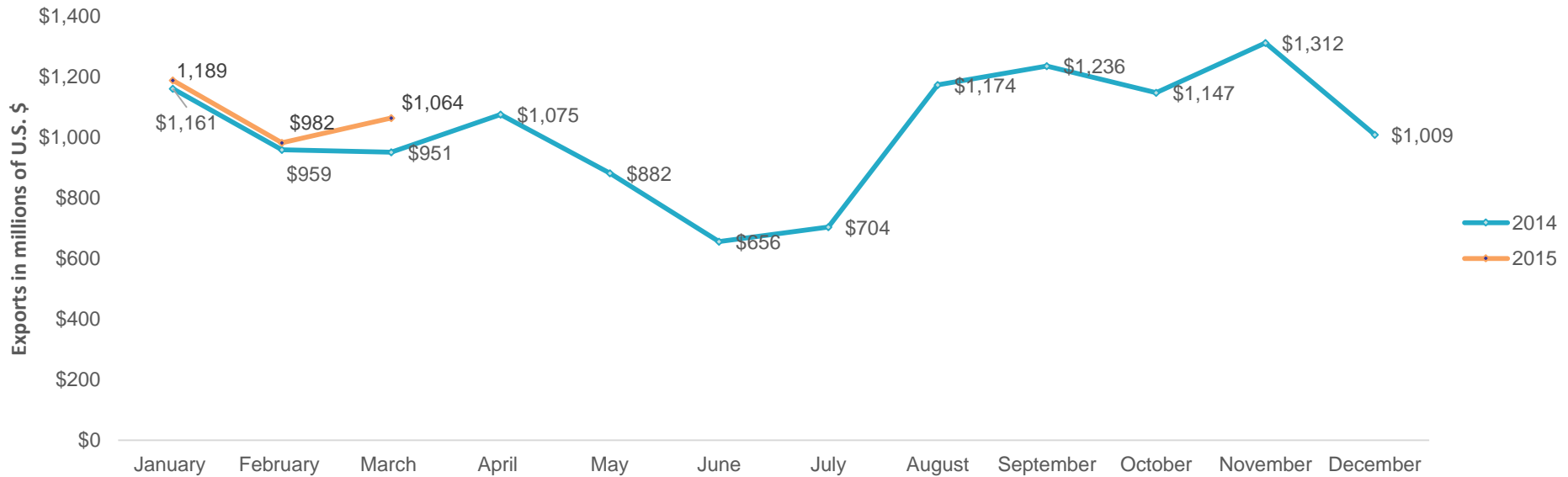
-  Hong Kong
-  Canada
-  United Kingdom
-  China
-  Mexico

*All data used in this report was obtained from usatrade.census.gov. The most recent data is two months behind due to a lag in the data.

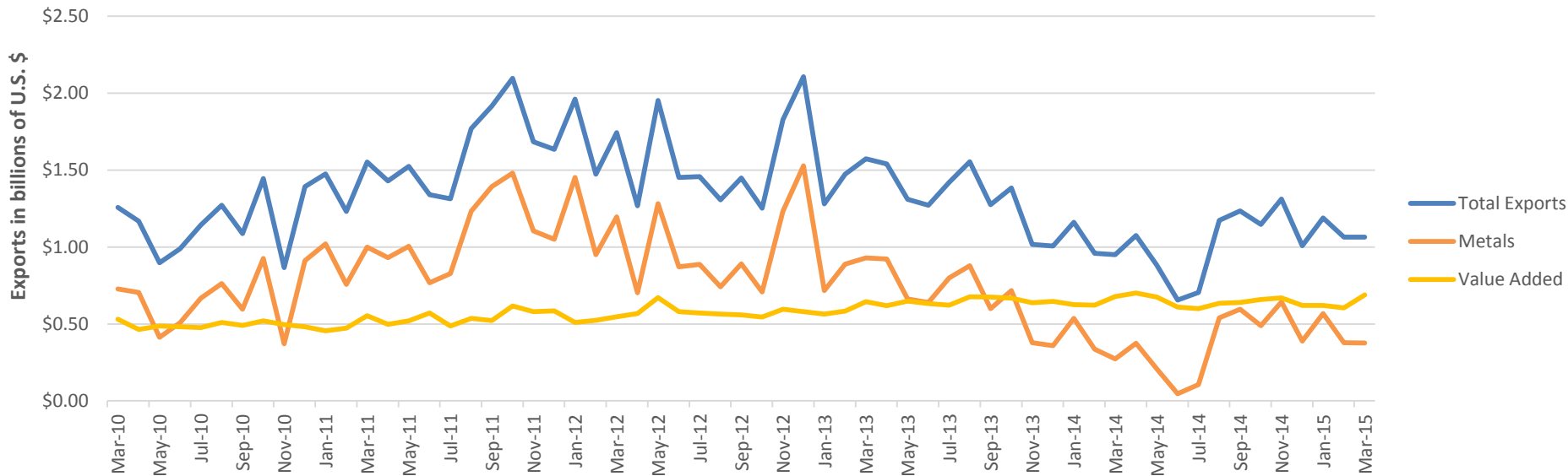
Utah Exports (Metals, Computer & Electronics, All Other Exports) 2015



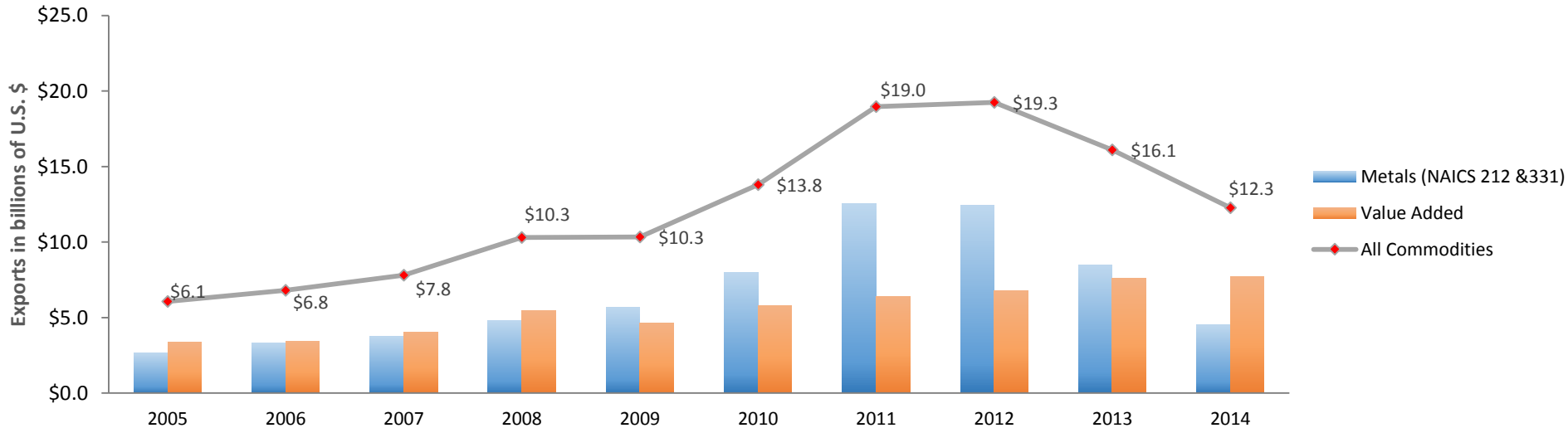
2014 & 2015 Exports by Month



5 Year Rolling Total Export Overview by Month



10-Year Export Overview



2015 Top 5 Export Destinations by Month



March 2015 Top Export Destinations by Utah Economic Clusters

In millions of U.S. \$



Aerospace & Defense - \$115.0

1. Japan
2. Netherlands
3. Germany
4. China
5. Canada



Energy & Natural Resources - \$62.9

1. Canada
2. Mexico
3. Belgium
4. China
5. Japan



IT & Software - \$130.8

1. Taiwan
2. China
3. Singapore
4. Philippines
5. Malaysia



Life Sciences - \$69.0

1. Netherlands
2. Japan
3. Canada
4. Spain
5. China



Outdoor Recreation - \$22.0

1. Canada
2. China
3. South Korea
4. Japan
5. Israel



Non-Cluster - \$663.8

1. Hong Kong
2. United Kingdom
3. Canada
4. Thailand
5. Mexico



Utah Export Stats March 2015

	March 2014	March 2015	% change 2015-2014
Total Exports	\$ 951,214,407	\$ 1,064,219,629	11.88%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$272,997,231	\$376,290,613	37.84%
334 Computer & Electronic Products	\$221,065,523	\$196,138,379	-11.28%
325 Chemicals	\$74,132,534	\$111,949,737	51.01%
311 Food & Kindred Products	\$88,175,685	\$81,112,078	-8.01%
336 Transportation Equipment	\$67,129,558	\$67,153,540	0.04%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$227,756,362	\$164,791,694	-27.65%
Canada	\$114,620,259	\$132,745,646	15.81%
United Kingdom	\$23,452,167	\$124,530,505	431.00%
China	\$86,099,490	\$80,687,371	-6.29%
Mexico	\$50,387,270	\$75,950,614	50.73%

Year-to-Date - through March

	2014 through March	2015 through March	% change 2015-2014
Total Exports	\$ 3,071,300,699	\$ 3,235,262,196	5.34%
Top 5 Industries (NAICS)			
Metals (NAICS 212 & 331)	\$1,144,175,392	\$1,322,620,389	15.60%
334 Computer & Electronic Products	\$632,356,202	\$604,404,471	-4.42%
325 Chemicals	\$246,430,743	\$264,117,318	7.18%
311 Food & Kindred Products	\$257,900,332	\$227,343,461	-11.85%
336 Transportation Equipment	\$198,466,584	\$186,962,126	-5.80%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$871,941,201	\$706,644,687	-18.96%
Canada	\$323,909,013	\$392,320,199	21.12%
United Kingdom	\$95,416,095	\$384,172,611	302.63%
Taiwan	\$160,504,405	\$219,946,345	37.03%
China	\$238,551,829	\$219,659,562	-7.92%