

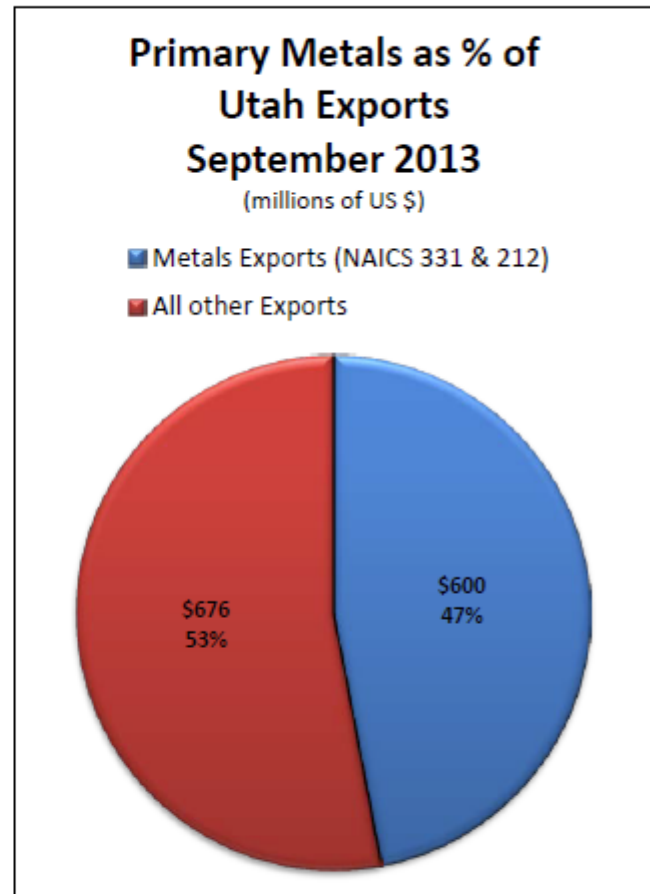


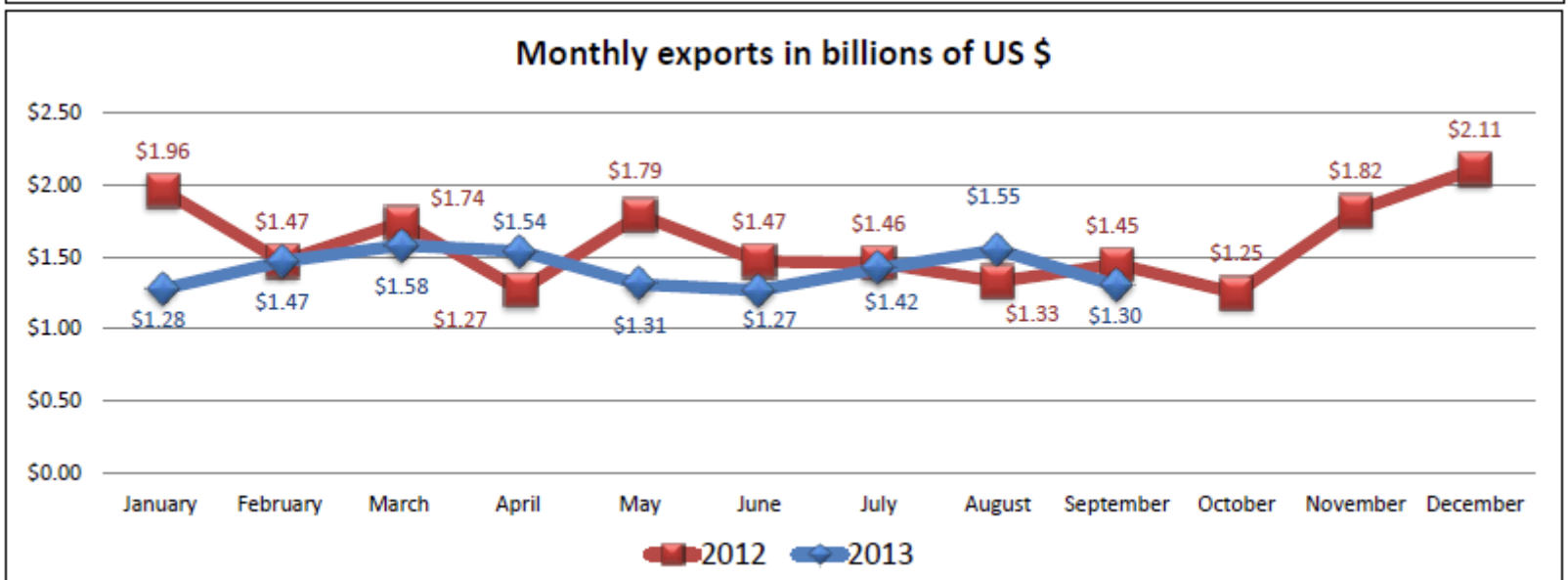
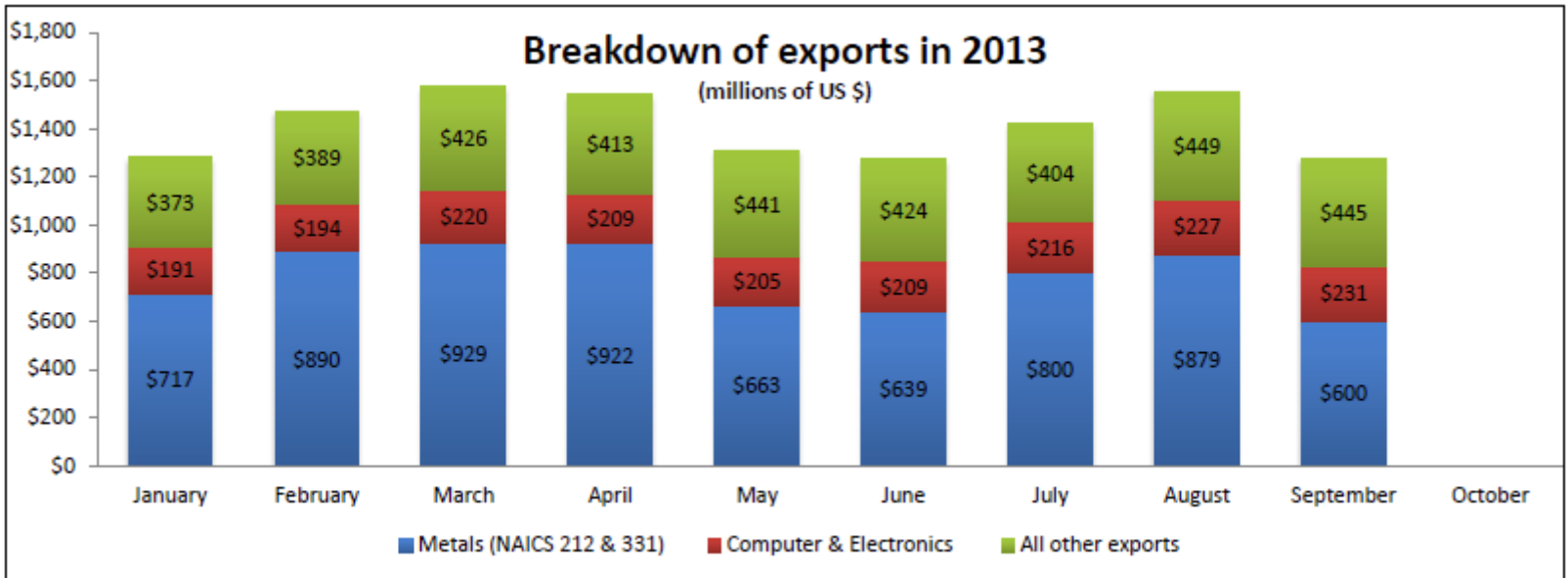
WORLD TRADE CENTER®  
UTAH

# Utah's Monthly Export Report

September 2013

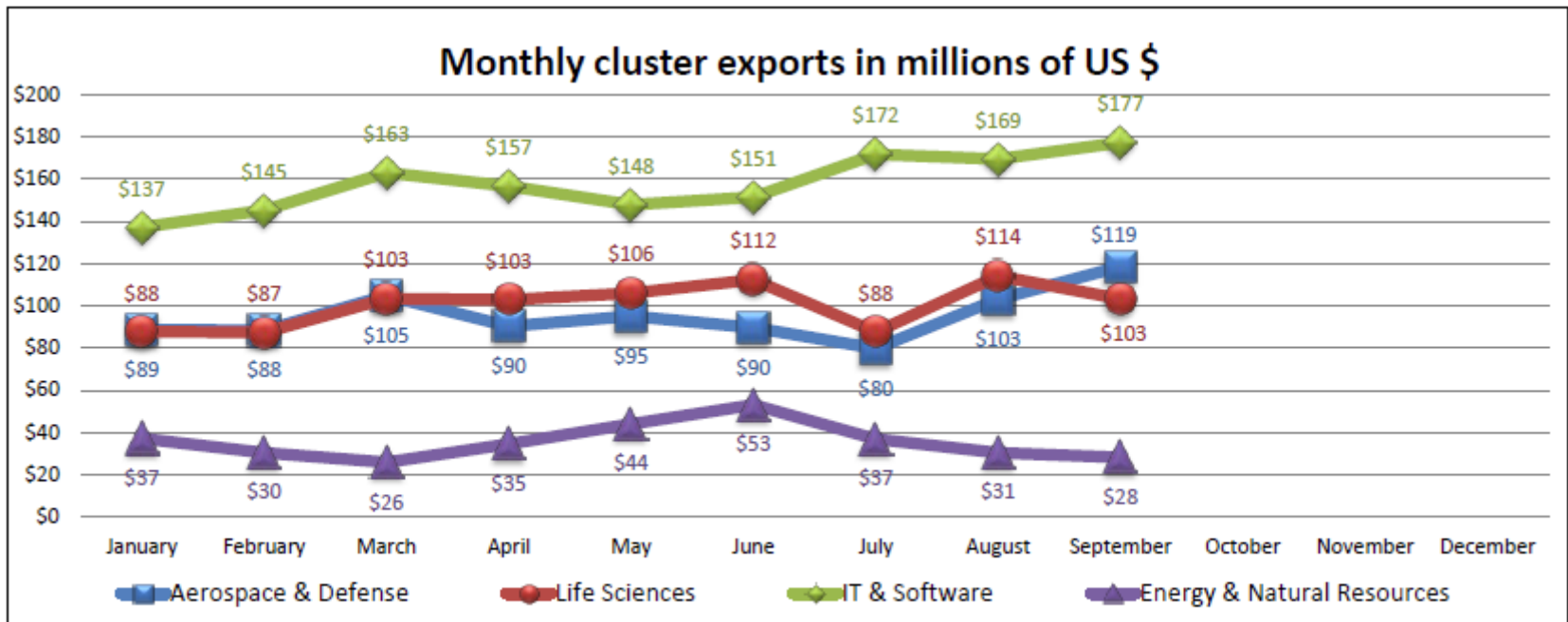
Utah Export Stats 2013			
September 2013		2012	% change 2013-2012
<b>Total Exports</b>	\$1,275,644,011	\$1,449,161,015	<b>-11.97%</b>
<b>Top 5 Industries (NAICS)</b>			
Primary Metals (212 & 331)	\$600,068,695	\$891,059,616	<b>-32.66%</b>
Computer & Electronics	\$231,216,271	\$150,622,807	<b>53.51%</b>
Food & Kindred Products	\$85,380,534	\$67,654,909	<b>26.20%</b>
Transportation Equipment	\$87,913,067	\$71,563,011	<b>22.85%</b>
Chemicals	\$58,716,385	\$66,225,216	<b>-11.34%</b>
<b>Top 5 Destinations (ranked by \$ value)</b>			
Hong Kong	\$407,706,434	\$17,061,745	<b>2289.59%</b>
Canada	\$119,427,177	\$165,938,928	<b>-28.03%</b>
China	\$99,490,764	\$48,307,762	<b>105.95%</b>
United Kingdom	\$93,343,740	\$636,583,204	<b>-85.34%</b>
Thailand	\$89,775,067	\$6,083,740	<b>1375.66%</b>
Year to Date 2013		2012	% change 2013-2012
<b>Total Exports</b>	\$12,706,066,742	\$14,066,347,407	<b>-9.67%</b>
<b>Top 5 Industries (NAICS)</b>			
Primary Metals (212 & 331)	\$7,037,751,349	\$8,975,156,586	<b>-21.59%</b>
Computer & Electronics	\$1,902,326,236	\$1,547,372,953	<b>22.94%</b>
Food & Kindred Products	\$702,986,751	\$609,836,736	<b>15.27%</b>
Transportation Equipment	\$606,726,449	\$578,176,239	<b>4.94%</b>
Chemicals	\$604,624,110	\$616,804,380	<b>-1.97%</b>
<b>Top 5 Destinations (ranked by \$ value)</b>			
Hong Kong	\$4,476,159,750	\$2,399,738,763	<b>86.53%</b>
Canada	\$1,013,373,565	\$1,518,321,799	<b>-33.26%</b>
China	\$1,120,308,913	\$448,150,478	<b>149.98%</b>
United Kingdom	\$1,241,403,925	\$4,871,392,949	<b>-74.52%</b>
Thailand	\$613,818,316	\$413,292,602	<b>48.52%</b>





Source: U.S. Census Bureau, [www.usatradeonline.gov](http://www.usatradeonline.gov)

Economic Cluster Growth			
September 2013		2012	% change
Aerospace & Defense	\$118,515,714	\$98,578,329	20.22%
Life Sciences	\$103,226,209	\$97,325,294	6.06%
IT & Software	\$177,177,697	\$97,938,404	80.91%
Energy & Natural Resources	\$28,353,755	\$37,511,952	-24.41%
Year to Date 2013		2012	% change
Aerospace & Defense	\$871,825,552	\$825,114,368	5.66%
Life Sciences	\$904,608,628	\$844,843,673	7.07%
IT & Software	\$1,419,292,673	\$1,086,961,156	30.57%
Energy & Natural Resources	\$321,570,513	\$374,649,053	-14.17%



# WTC Utah Observations

**\*September 2013:** Although there has been a general decrease in *Energy & Natural Resources*, (including *Primary Metals* exports have unexpectedly dropped below 50% of all total Utah exports) there was a tremendous boom of overall exports to Asian destinations. A significant increase of 2,290% in Hong Kong, 1,376% in Thailand, and 106 % in China's total exports was realized as compared to the same period last year (MOM). This marks a continued YTD growth of these top Asian destination exports compared to last year, with *Computer & Electronics* having the most notable expansion. In addition, Utah's economic clusters of *IT & Software*, *Aerospace & Defense*, and *Life Sciences* have all experienced growth despite the export lag to the Canada and the United Kingdom.

MOM = "Month-over-month"

YTD = "Year-to-date"

