

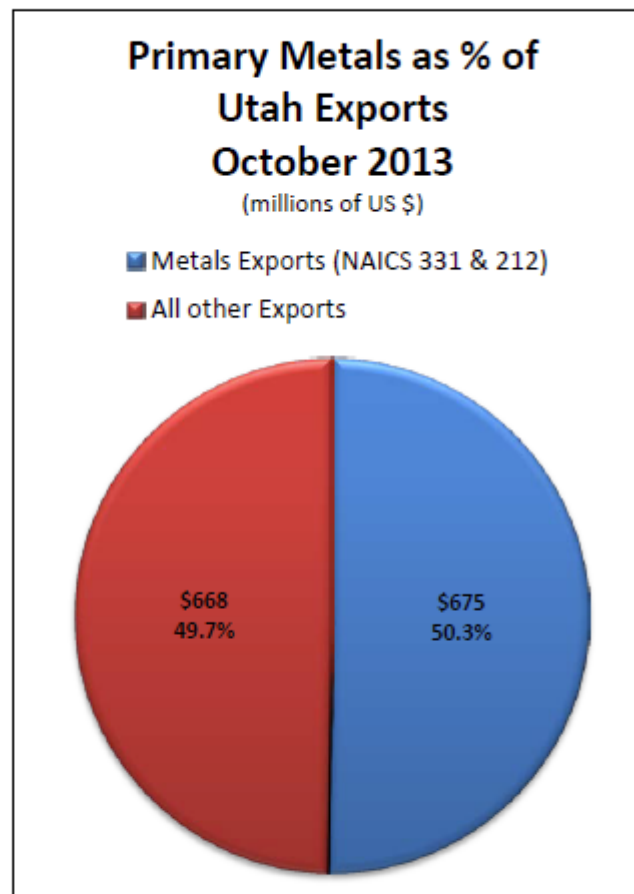


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UTAH

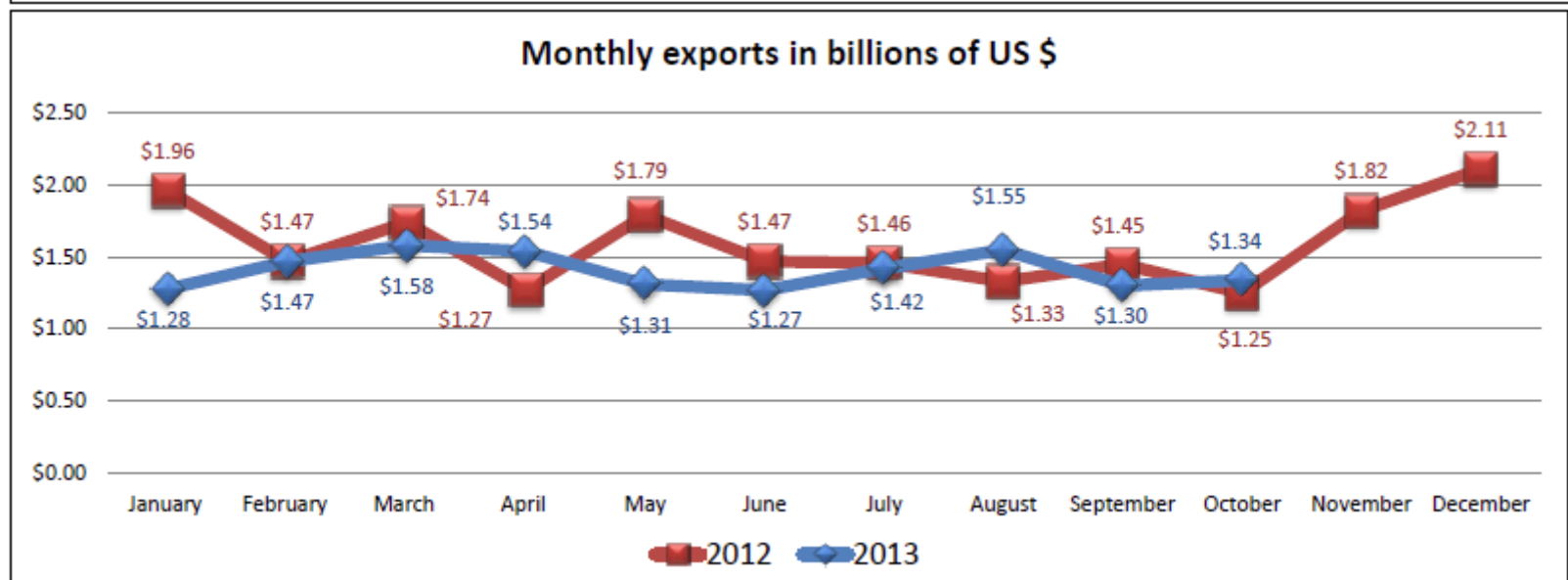
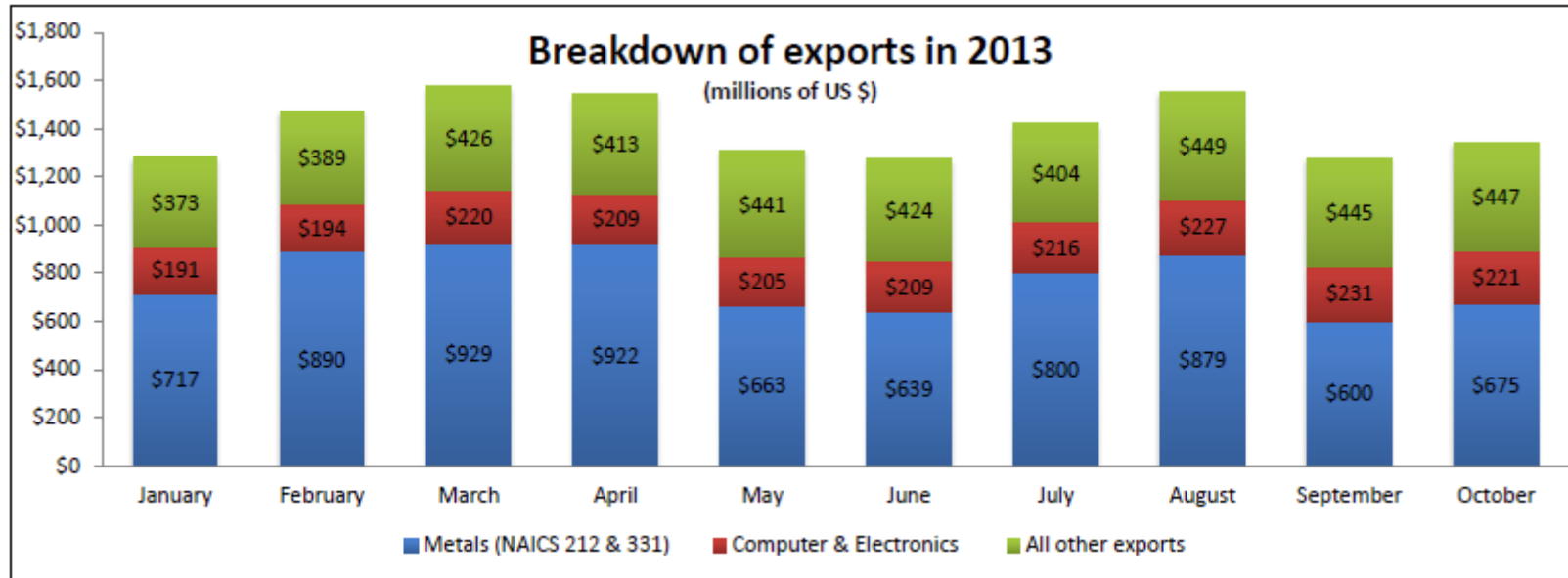
Utah's Monthly Export Report

October 2013

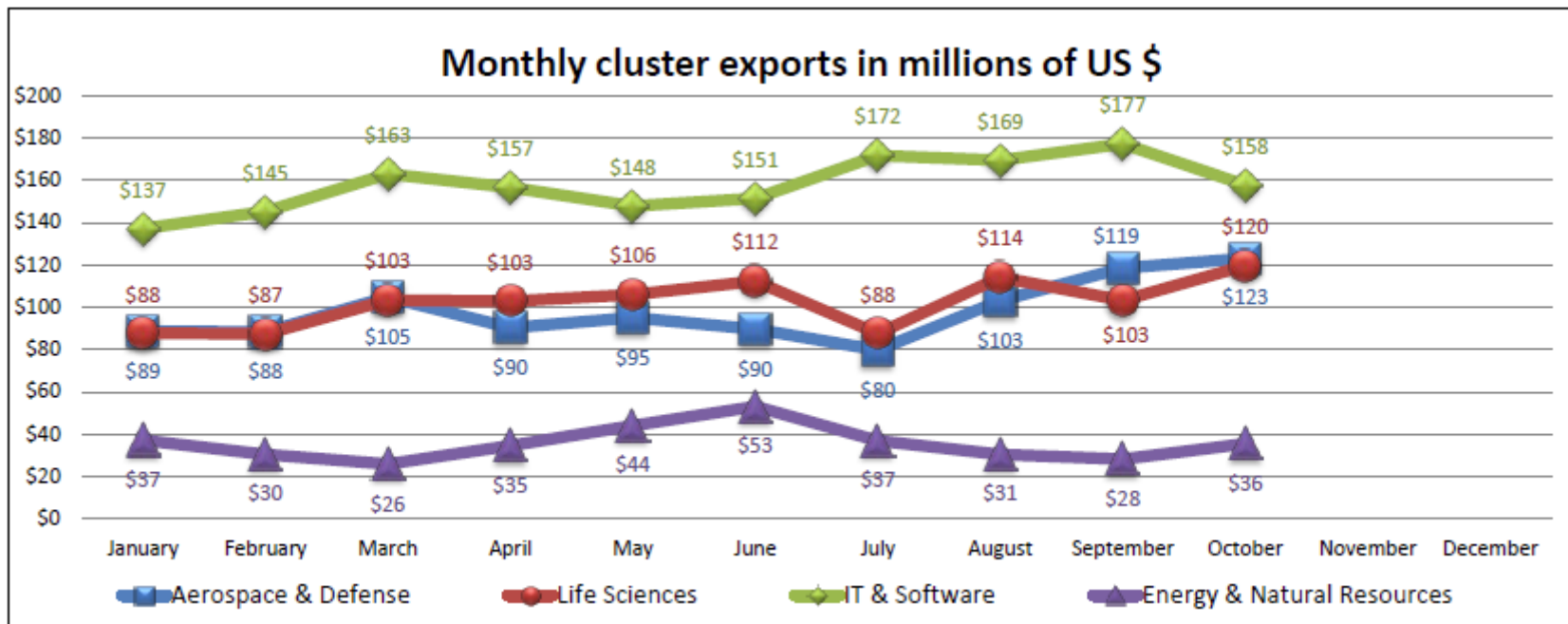
Utah Export Stats 2013			
October 2013		2012	% change 2013-2012
Total Exports	\$1,342,641,273	\$1,252,999,155	7.15%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$ 654,950,757	\$ 686,807,448	-4.64%
Computer & Electronics	\$ 221,305,712	\$ 153,891,847	43.81%
Transportation Equipment	\$ 82,552,185	\$ 66,480,239	24.18%
Food & Kindred Products	\$ 77,995,904	\$ 69,754,074	11.82%
Chemicals	\$ 71,153,735	\$ 68,998,067	3.12%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$ 482,598,188	\$ 12,768,156	3679.70%
Canada	\$ 115,193,101	\$ 117,327,396	-1.82%
China	\$ 99,935,710	\$ 49,242,177	102.95%
India	\$ 70,380,287	\$ 238,531,743	-70.49%
Japan	\$ 56,415,541	\$ 43,198,518	30.60%
Year to Date 2013		2012	% change 2013-2012
Total Exports	\$14,048,708,015	\$15,319,346,562	-8.29%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$ 7,712,351,829	\$ 9,683,224,484	-20.35%
Computer & Electronics	\$ 2,123,631,948	\$ 1,701,264,800	24.83%
Transportation Equipment	\$ 689,278,634	\$ 644,656,478	6.92%
Food & Kindred Products	\$ 780,982,655	\$ 679,590,810	14.92%
Chemicals	\$ 675,777,845	\$ 685,802,447	-1.46%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$ 4,958,757,938	\$ 2,412,506,919	105.54%
Canada	\$ 1,128,566,666	\$ 1,635,649,195	-31.00%
China	\$ 1,220,244,623	\$ 497,392,655	145.33%
India	\$ 304,594,946	\$ 884,263,155	-65.55%
Japan	\$ 524,047,123	\$ 452,050,998	15.93%



Source: U.S. Census Bureau, www.usatradeonline.gov



Economic Cluster Growth			
October 2013		2012	% change
Aerospace & Defense	\$123,018,914	\$86,339,337	42.48%
Life Sciences	\$119,588,978	\$91,843,313	30.21%
IT & Software	\$157,791,907	\$104,517,604	50.97%
Energy & Natural Resources	\$35,509,840	\$37,890,788	-6.28%
Year to Date 2013		2012	% change
Aerospace & Defense	\$994,844,466	\$911,453,705	9.15%
Life Sciences	\$1,024,197,606	\$936,686,986	9.34%
IT & Software	\$1,577,084,580	\$1,191,478,760	32.36%
Energy & Natural Resources	\$357,080,353	\$412,539,841	-13.44%



WTC Utah Observations

October 2013: The positive export growth experienced in October 2013 continues to narrow the gap in total comparative YTD performance. Despite a marginal MOM decline in *Primary Metals*, the commodity group rebounded as a percentage of total exports and continues to narrow its YTD performance deficit. Utah's diversified exports continue to develop led by strong growth in the *Computer & Electronics* sector. Economic clusters also progressed admirably in the *IT & Software* industries as well as the *Aerospace & Defense* arena. Exports to East Asia continue to climb after emerging earlier this summer as Utah's top export destinations.

MOM = "Month-over-month"

YTD = "Year-to-date"

