

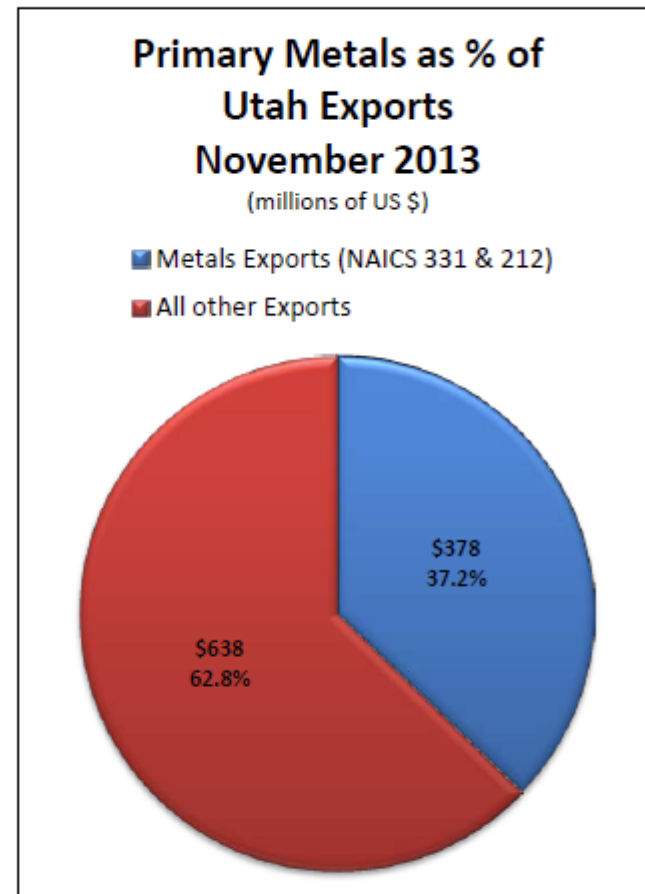


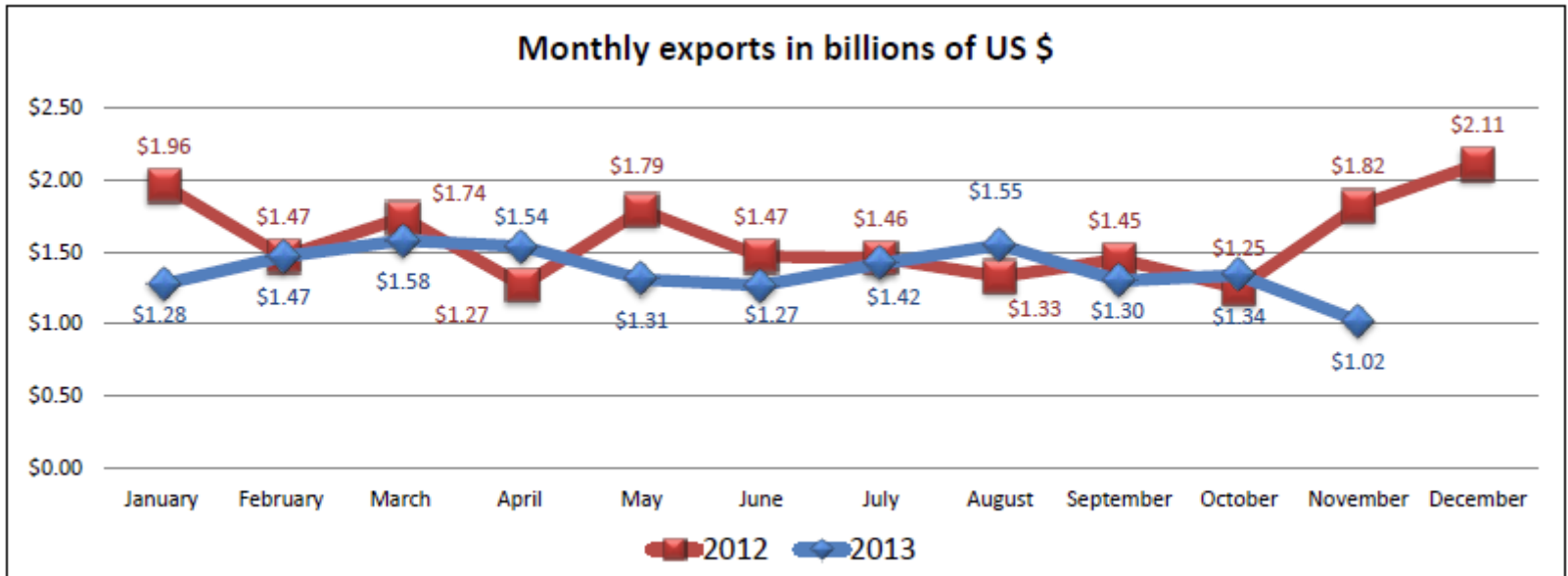
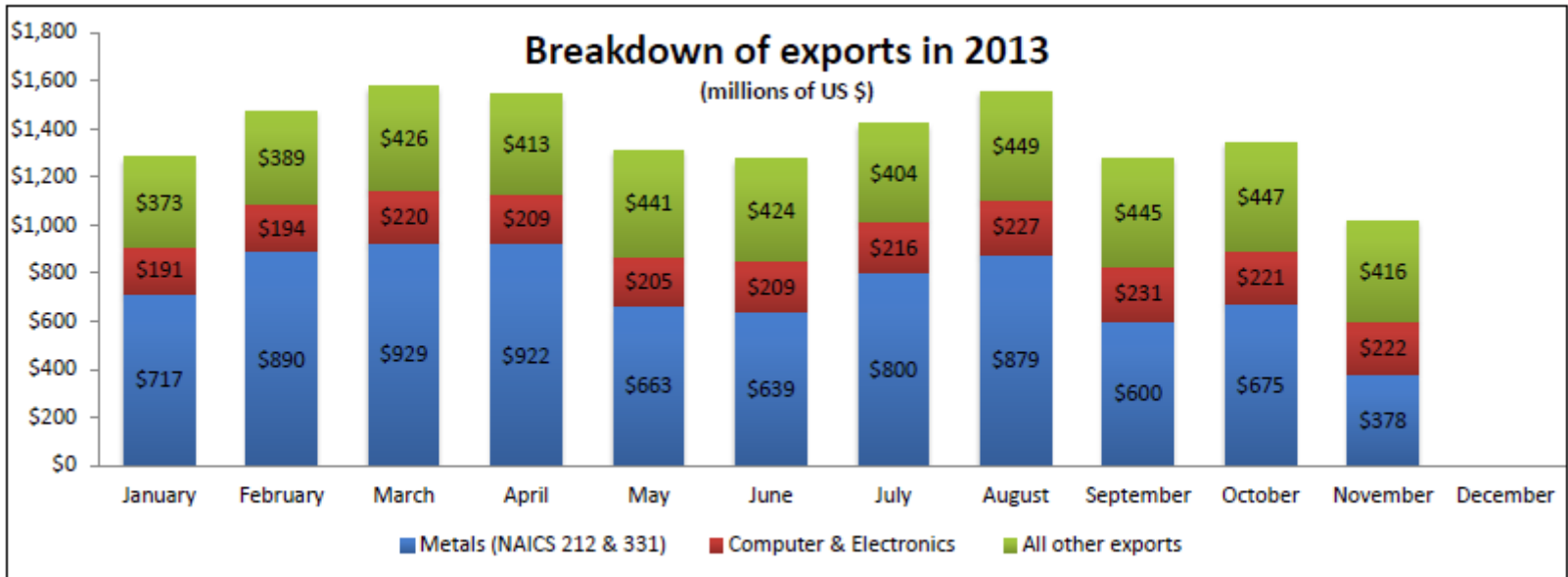
WORLD TRADE CENTER®
UTAH

Utah's Monthly Export Report

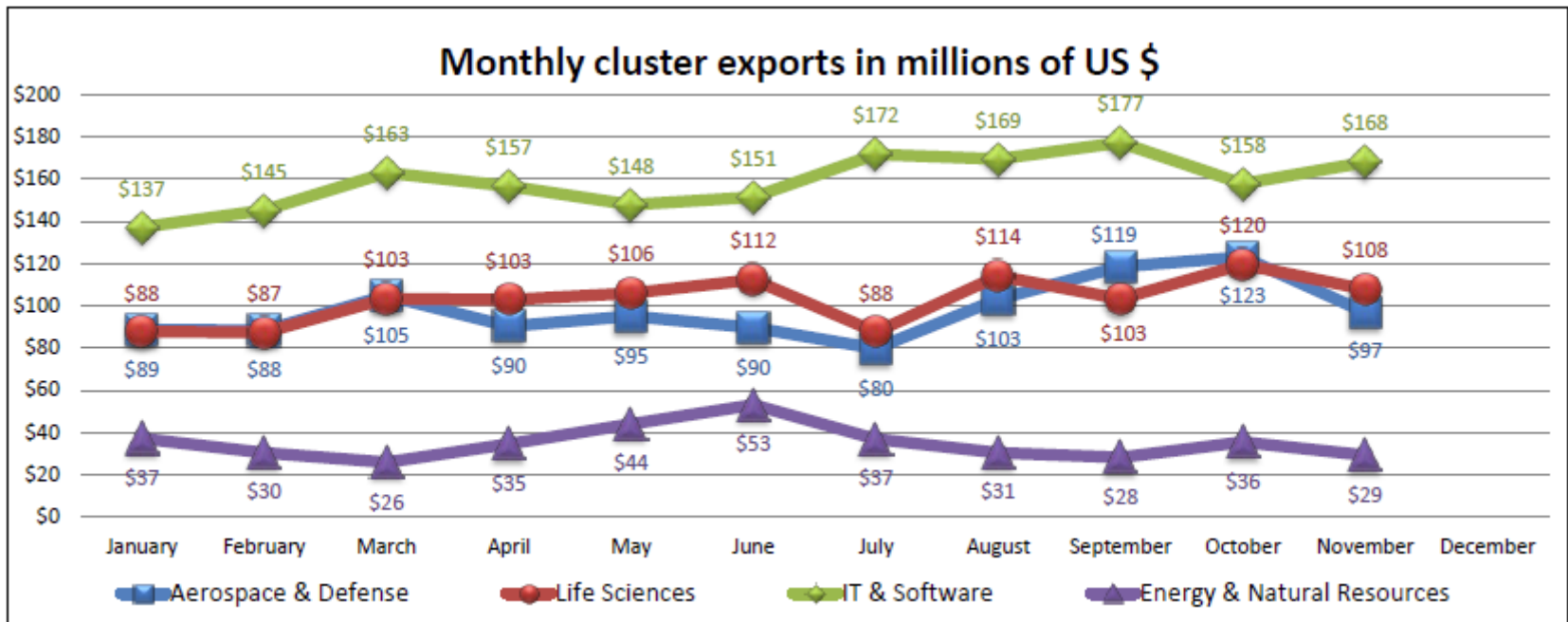
November 2013

Utah Export Stats 2013			
November 2013		2012	% change 2013-2012
Total Exports	\$1,015,812,479	\$1,829,096,951	-44.46%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$ 378,075,454	\$ 1,233,904,262	-69.36%
Computer & Electronics	\$ 221,621,958	\$ 177,535,572	24.83%
Food & Kindred Products	\$ 89,264,409	\$ 72,296,514	23.47%
Chemicals	\$ 67,062,079	\$ 57,823,095	15.98%
Transportation Equipment	\$ 66,698,279	\$ 61,363,232	8.69%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$ 309,923,413	\$ 851,096,560	-63.59%
Canada	\$ 103,892,792	\$ 135,112,136	-23.11%
China	\$ 91,817,673	\$ 42,828,883	114.38%
Japan	\$ 52,334,305	\$ 58,944,718	-11.21%
Singapore	\$ 51,128,347	\$ 31,946,822	60.04%
Year to Date 2013		2012	% change 2013-2012
Total Exports	\$15,064,520,494	\$17,148,443,513	-12.15%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$ 8,090,427,283	\$ 10,917,128,746	-25.89%
Computer & Electronics	\$ 2,345,253,906	\$ 1,878,800,372	24.83%
Food & Kindred Products	\$ 870,247,064	\$ 751,887,324	15.74%
Chemicals	\$ 742,839,924	\$ 743,625,542	-0.11%
Transportation Equipment	\$ 755,976,913	\$ 706,019,710	7.08%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$ 5,268,681,351	\$ 3,263,603,479	61.44%
Canada	\$ 1,232,459,458	\$ 1,770,761,331	-30.40%
China	\$ 1,312,062,296	\$ 540,221,538	142.87%
Japan	\$ 576,381,428	\$ 510,995,716	12.80%
Singapore	\$ 589,665,131	\$ 453,897,715	29.91%





Economic Cluster Growth			
November 2013		2012	% change
IT & Software	\$167,867,390	\$120,269,204	39.58%
Life Sciences	\$107,836,343	\$91,126,861	18.34%
Aerospace & Defense	\$96,964,218	\$92,875,648	4.40%
Energy & Natural Resources	\$29,316,666	\$34,370,859	-14.70%
Year to Date 2013		2012	% change
IT & Software	\$1,744,951,970	\$1,311,747,964	33.02%
Life Sciences	\$1,132,033,949	\$1,027,813,847	10.14%
Aerospace & Defense	\$1,091,808,684	\$1,004,329,353	8.71%
Energy & Natural Resources	\$386,397,019	\$446,910,700	-13.54%



WTC Utah Observations

November 2013: Utah's efforts to diversify its export products have paid dividends in 2013. Year-to-date increases in *Computer & Electronics*, *Food & Kindred Products*, and *Transportation Equipment* provide a bright spot in an otherwise dim November. In addition, exports to select Asian destinations to continue to grow and the region remains Utah's top export partner.

MOM = "Month-over-month"

YTD = "Year-to-date"

