



WORLD TRADE CENTER®  
UTAH

# Utah's Monthly Export Report

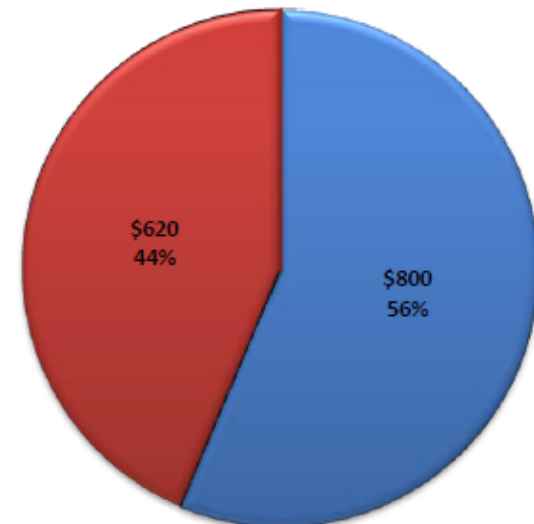
July 2013

Utah Export Stats 2013			
July 2013		2012	% change 2013-2012
<b>Total Exports</b>	\$1,419,489,349	\$1,457,934,140	<b>-2.64%</b>
<b>Top 5 Industries (NAICS)</b>			
Primary Metals (212 & 331)	\$799,549,576	\$886,759,869	<b>-9.83%</b>
Computer & Electronics	\$216,343,442	\$163,122,423	<b>32.63%</b>
Food & Kindred Products	\$85,669,258	\$69,502,001	<b>23.26%</b>
Chemicals	\$60,653,133	\$75,122,741	<b>-19.26%</b>
Transportation Equipment	\$49,944,792	\$52,980,095	<b>-5.73%</b>
<b>Top 5 Destinations (ranked by \$ value)</b>			
Hong Kong	\$738,367,711	\$114,637,539	<b>544.09%</b>
Canada	\$104,810,250	\$97,127,311	<b>7.91%</b>
China	\$95,230,727	\$51,191,006	<b>86.03%</b>
Singapore	\$94,476,072	\$46,467,627	<b>103.32%</b>
Japan	\$46,008,463	\$44,610,293	<b>3.13%</b>
Year to Date 2013		2012	% change 2013-2012
<b>Total Exports</b>	\$9,875,634,060	\$11,310,525,255	<b>-12.69%</b>
<b>Top 5 Industries (NAICS)</b>			
Primary Metals (212 & 331)	\$5,558,779,275	\$7,342,468,205	<b>-24.29%</b>
Computer & Electronics	\$1,444,366,777	\$1,226,357,495	<b>17.78%</b>
Food & Kindred Products	\$528,154,647	\$472,745,599	<b>11.72%</b>
Chemicals	\$474,419,422	\$484,302,998	<b>-2.04%</b>
Transportation Equipment	\$443,353,529	\$438,529,189	<b>1.10%</b>
<b>Top 5 Destinations (ranked by \$ value)</b>			
Hong Kong	\$3,272,972,021	\$2,366,744,555	<b>38.29%</b>
Canada	\$783,817,430	\$1,225,563,285	<b>-36.04%</b>
China	\$911,957,649	\$345,173,374	<b>164.20%</b>
Singapore	\$370,075,624	\$305,880,039	<b>20.99%</b>
Japan	\$354,888,727	\$312,314,307	<b>13.63%</b>

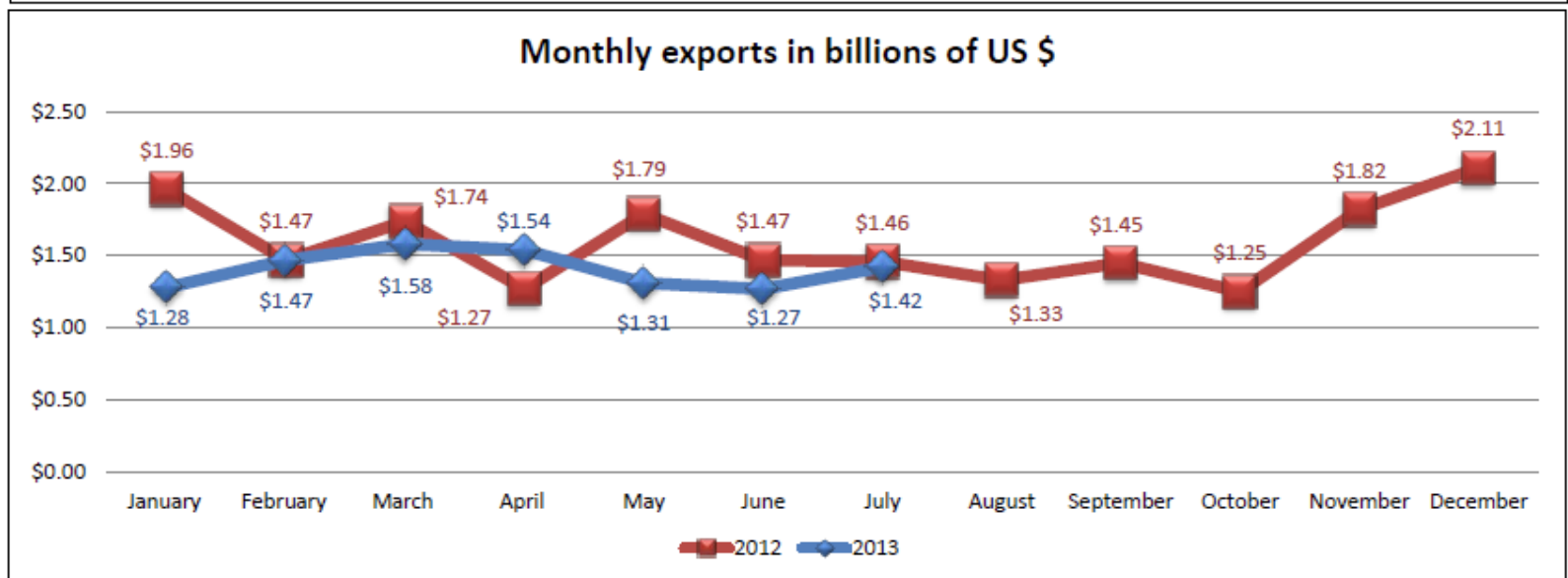
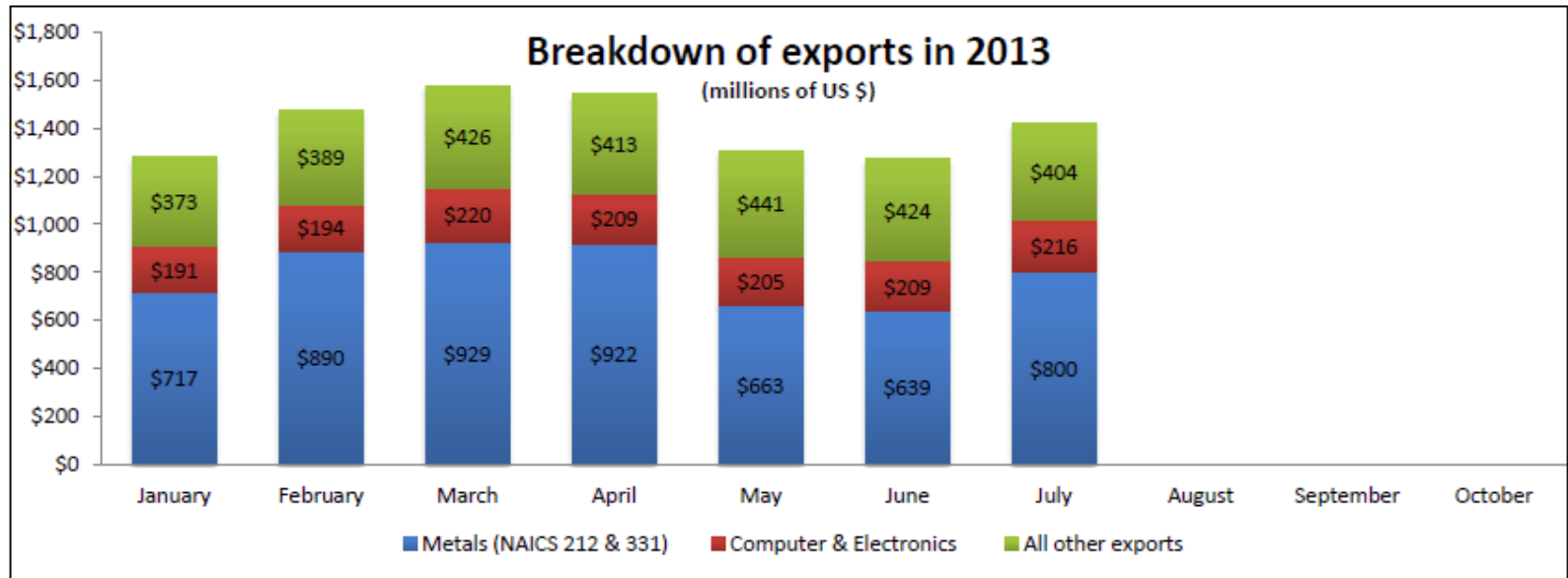
## Primary Metals as % of Utah Exports May 2013

(millions of US \$)

- Metals Exports (NAICS 331 & 212)
- All other Exports



Source: U.S. Census Bureau, [www.usatradeonline.gov](http://www.usatradeonline.gov)



# WTC Utah Observations

**July 2013:** July produced a much stronger month for Utah exports. Exports of *Primary Metals* reversed the negative trend from previous months and nearly matched last year's record production (MOM). Both *Computers & Electronics* and *Food & Kindred Products* posted healthy growth figures in July (MOM). The shift in Utah export destinations is encouraging. With exports to traditional destinations waning, Utah has shown its resiliency by diversifying its customers. Exports diverted to Asian markets have caused significant growth in the region both MOM & YTD. All in all, July 2013 was a positive rebound over the past few month's lackluster outputs.

