

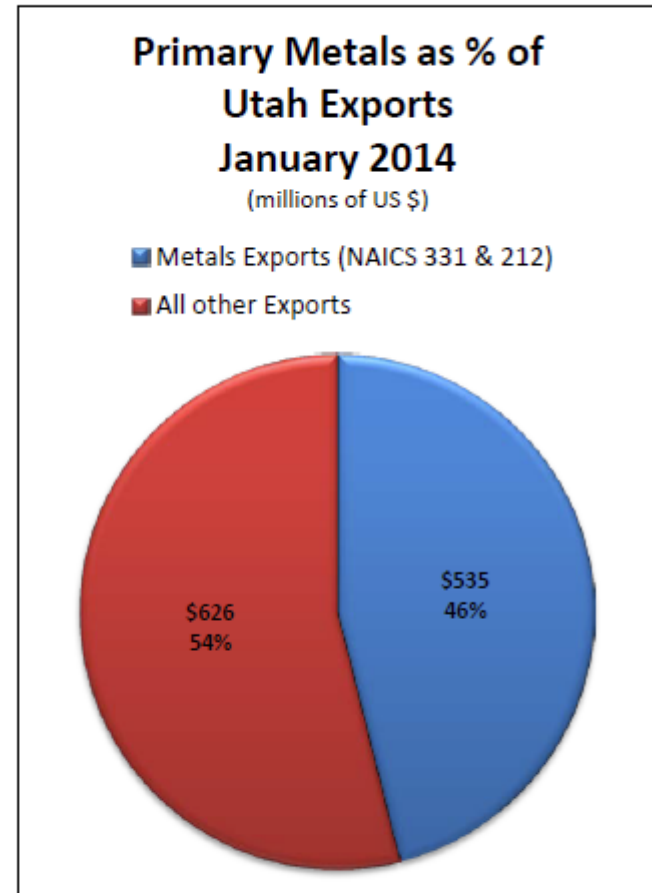


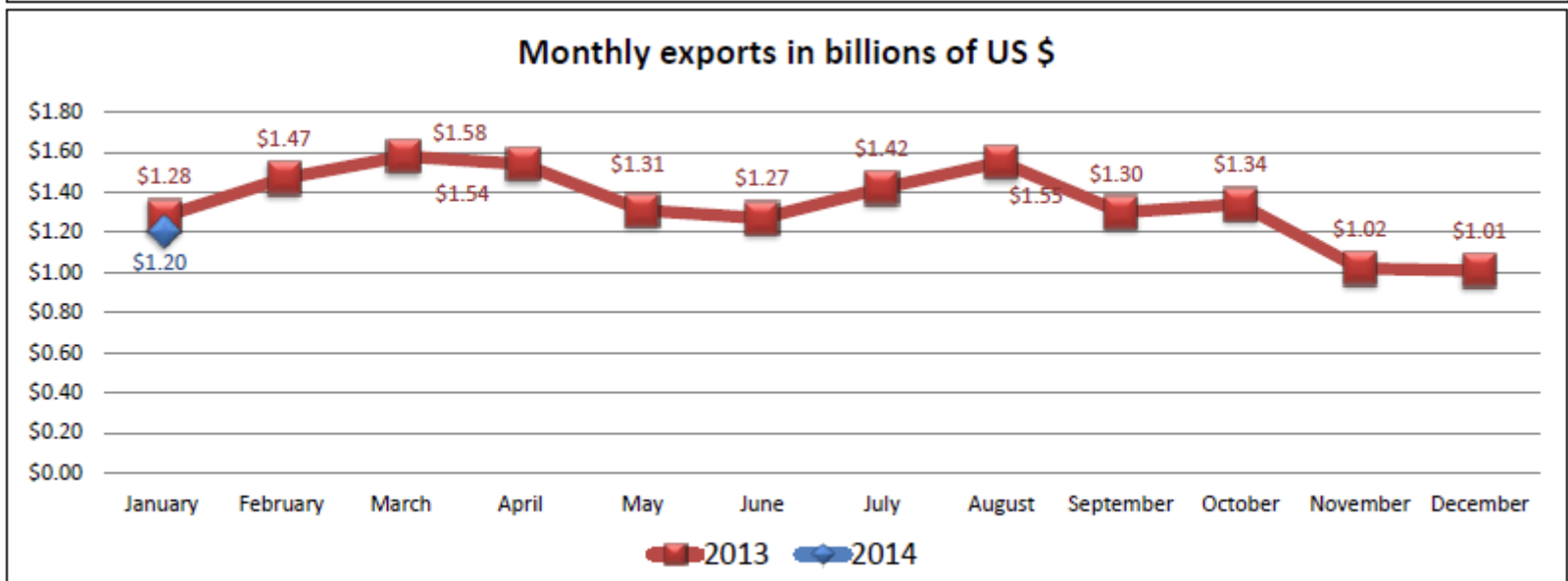
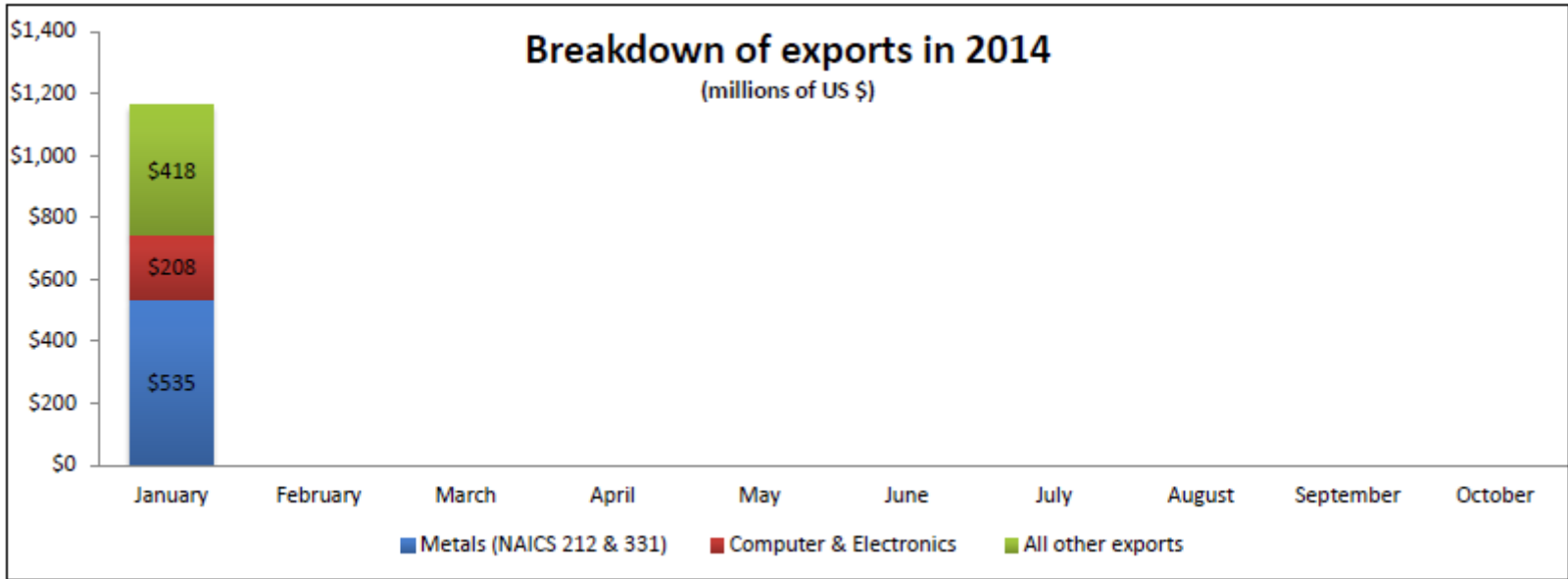
WORLD TRADE CENTER®
UTAH

Utah's Monthly Export Report

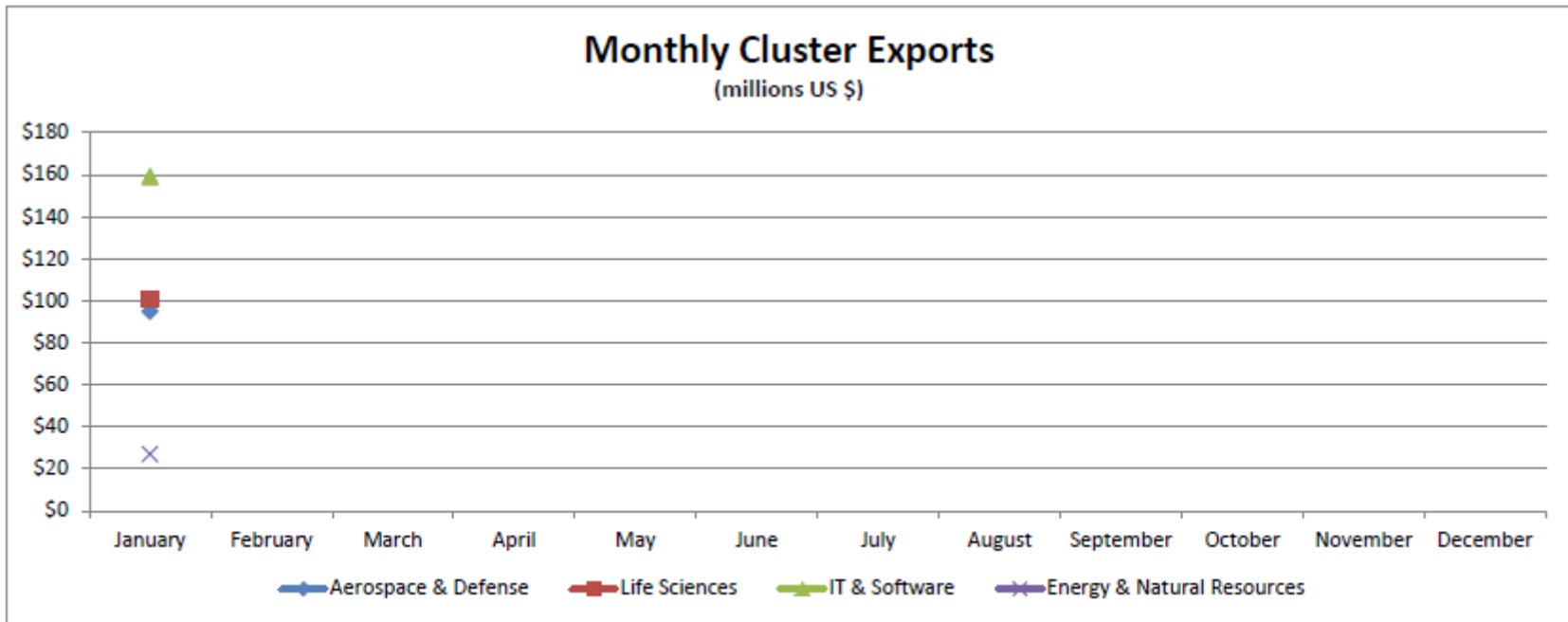
January 2014

Utah Export Stats 2014			
January 2014		2013	% change 2014-2013
Total Exports	\$1,161,294,576	\$1,280,824,280	-9.33%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$535,312,545	\$716,901,325	-25.33%
Computer & Electronics	\$207,983,421	\$190,758,150	9.03%
Chemicals	\$86,097,606	\$64,035,796	34.45%
Food & Kindred Products	\$83,943,551	\$61,205,114	37.15%
Transportation Equipment	\$69,614,808	\$66,164,637	5.21%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$421,901,500	\$122,483,116	244.46%
Canada	\$103,562,912	\$113,268,656	-8.57%
China	\$86,352,525	\$70,279,768	22.87%
Thailand	\$85,477,303	\$110,473,444	-22.63%
Singapore	\$51,849,653	\$46,211,152	12.20%
Year to Date 2014		2013	% change 2014-2013
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United Kingdom	\$85,477,303	\$110,473,444	-22.63%
Thailand	\$51,849,653	\$46,211,152	12.20%





Economic Cluster Growth			
January 2014		2013	% change
IT & Software	\$159,140,135	\$137,133,103	16.05%
Life Sciences	\$101,379,621	\$87,870,863	15.37%
Aerospace & Defense	\$94,505,901	\$88,797,100	6.43%
Energy & Natural Resources	\$26,922,779	\$37,192,383	-27.61%
Year to Date 2014		2013	% change
Aerospace & Defense	\$159,140,135	\$137,133,103	16.05%
Life Sciences	\$101,379,621	\$87,870,863	15.37%
IT & Software	\$94,505,901	\$88,797,100	6.43%
Energy & Natural Resources	\$26,922,779	\$37,192,383	-27.61%



WTC Utah Observations

January 2014: Utah exports have turned upwards as we begin the new year. Decreasing *Primary Metals* exports continue to present a formidable challenge, but Utahns will continue to demonstrate our ability to adapt as we make strides in new markets and seek to diversify our export sectors.

MOM = “Month-over-month”

YTD = “Year-to-date”



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