

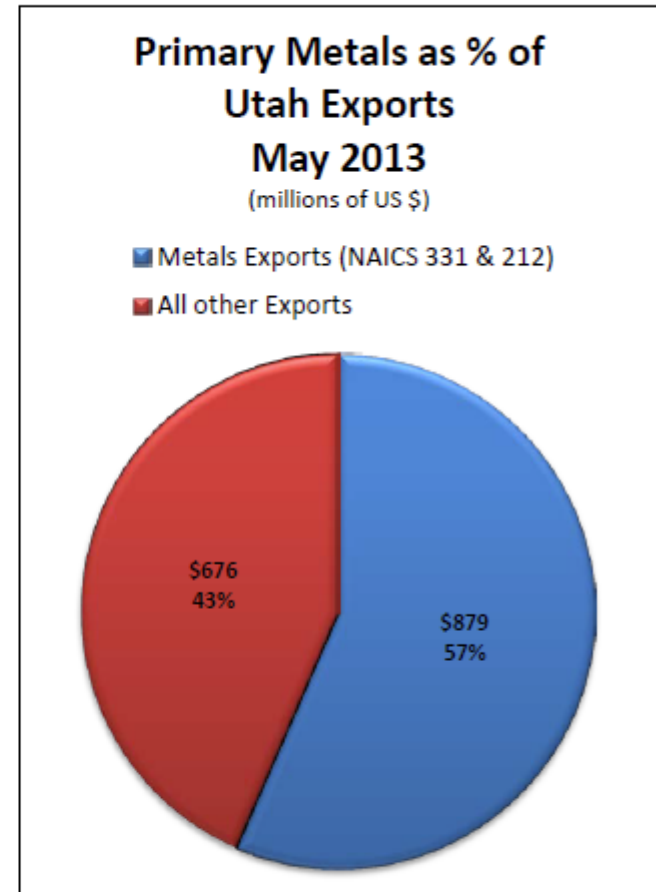


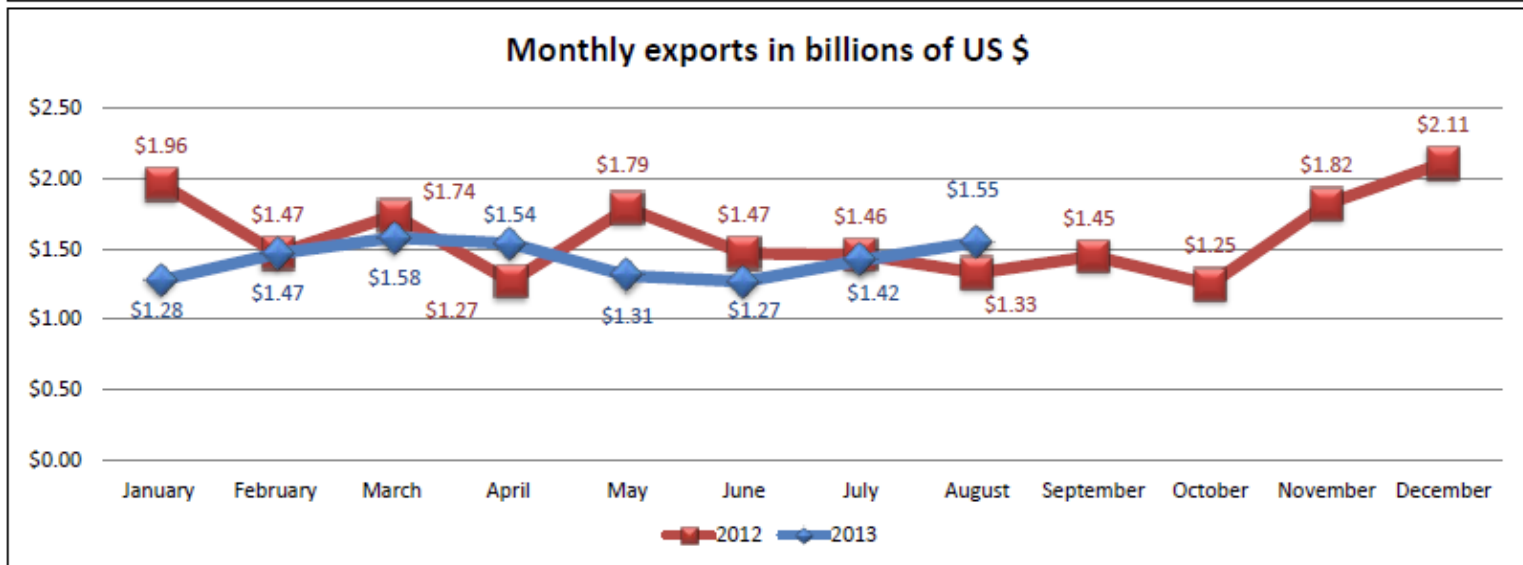
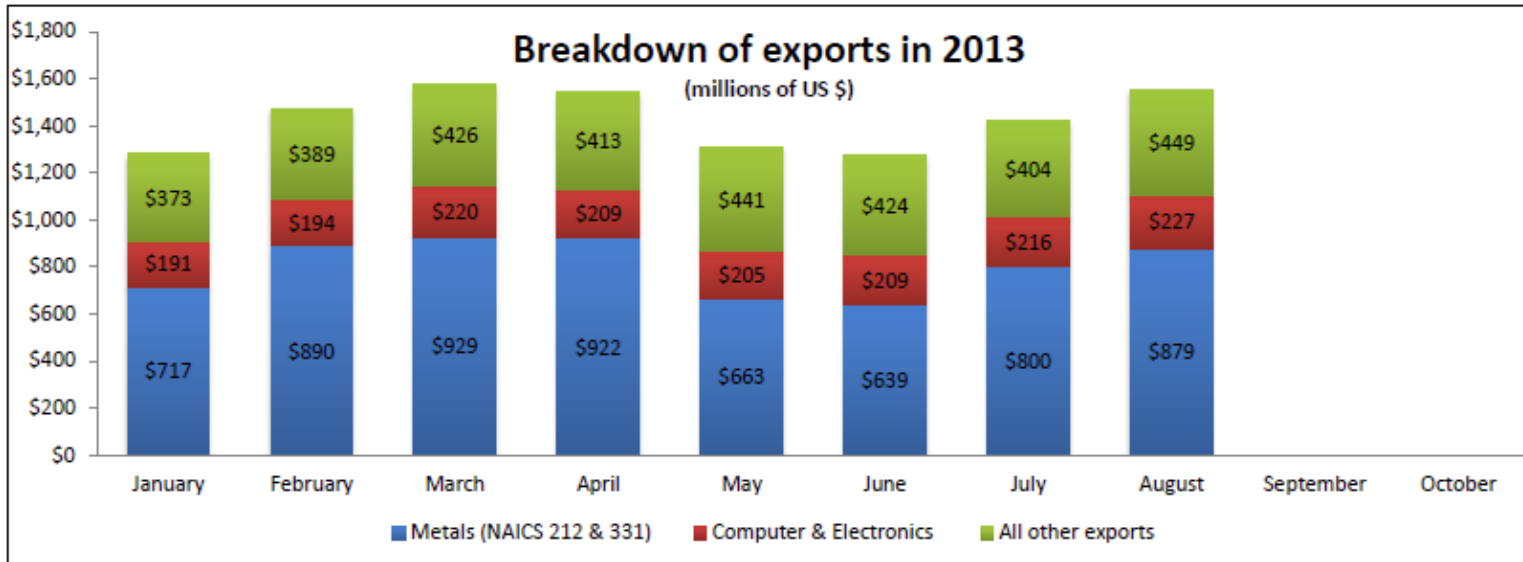
WORLD TRADE CENTER®
UTAH

Utah's Monthly Export Report

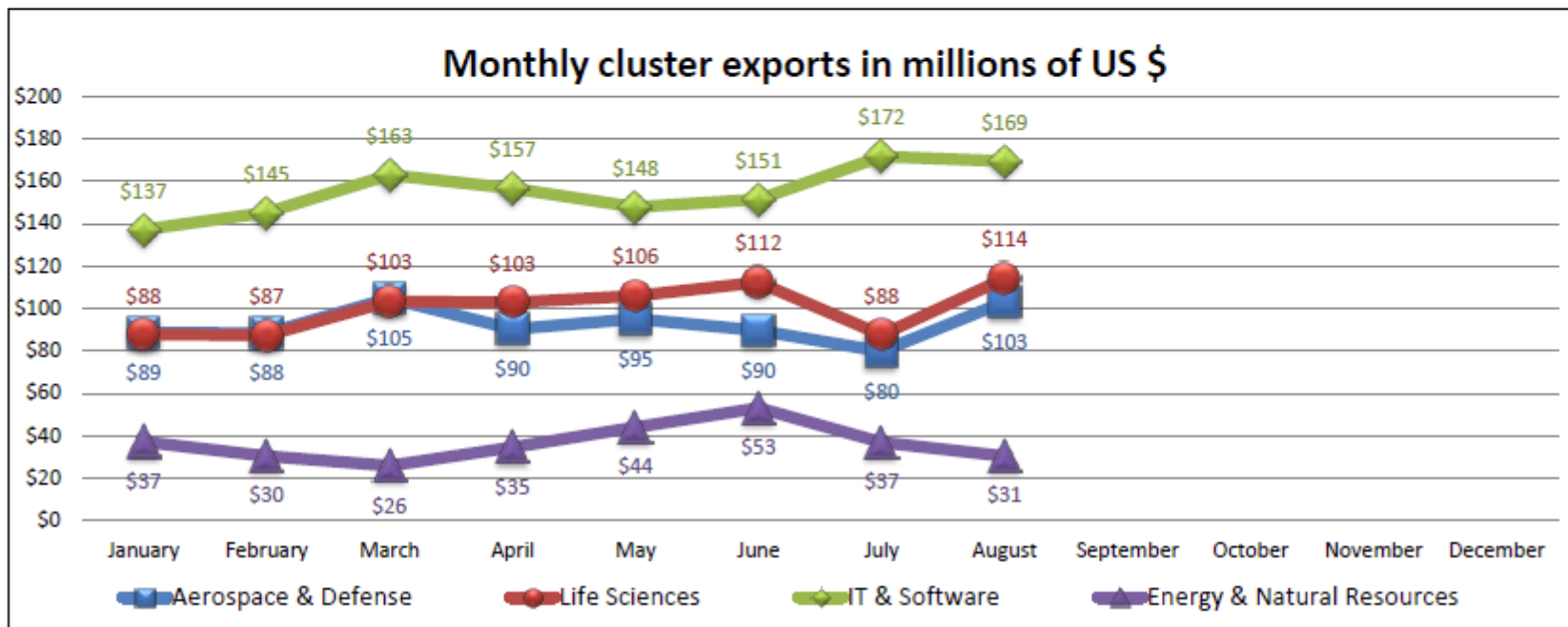
August 2013

Utah Export Stats 2013			
August 2013		2012	% change 2013-2012
Total Exports	\$1,554,788,671	\$1,306,661,137	18.99%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$878,903,379	\$741,628,765	18.51%
Computer & Electronics	\$226,743,188	\$170,392,651	33.07%
Food & Kindred Products	\$89,451,570	\$69,436,228	28.83%
Transportation Equipment	\$75,459,853	68,184,039	10.67%
Chemicals	\$71,488,303	\$66,276,166	7.86%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$110,128,958	\$126,819,586	-13.16%
Canada	\$108,860,500	\$54,669,342	99.13%
China	\$72,436,271	\$93,183,110	-22.26%
India	\$61,639,229	\$51,497,033	19.69%
Japan	\$58,744,830	\$39,705,158	47.95%
Year to Date 2013		2012	% change 2013-2012
Total Exports	\$11,430,422,731	\$12,617,186,392	-9.41%
Top 5 Industries (NAICS)			
Primary Metals (212 & 331)	\$6,437,682,654	\$8,084,096,970	-20.37%
Computer & Electronics	\$1,671,109,965	\$1,396,750,146	19.64%
Food & Kindred Products	\$617,606,217	\$542,181,827	13.91%
Transportation Equipment	\$518,813,382	\$506,713,228	2.39%
Chemicals	\$545,907,725	\$550,579,164	-0.85%
Top 5 Destinations (ranked by \$ value)			
Hong Kong	\$893,946,388	\$1,352,382,871	-33.90%
Canada	\$1,020,818,149	\$399,842,716	155.30%
China	\$229,436,762	\$475,743,710	-51.77%
India	\$416,527,956	\$363,811,340	14.49%
Japan	\$428,820,454	\$345,585,197	24.09%





Economic Cluster Growth			
August 2013		2012	% change
Aerospace & Defense	\$103,064,884	\$97,100,579	6.14%
Life Sciences	\$114,074,757	\$98,304,258	16.04%
IT & Software	\$169,405,289	\$111,563,267	51.85%
Energy & Natural Resources	\$30,553,117	\$44,413,295	-31.21%
Year to Date 2013		2012	% change
Aerospace & Defense	\$739,805,595	\$725,597,782	1.96%
Life Sciences	\$801,382,419	\$747,518,379	7.21%
IT & Software	\$1,242,114,976	\$989,022,752	25.59%
Energy & Natural Resources	\$293,216,758	\$337,137,101	-13.03%



WTC Utah Observations

***August 2013:** Exports continued the strong positive trend of the last few months as August posted the year's second highest monthly export total. The 19% increase over the same period last year (MOM) narrows the year-to-date comparative deficit. Utah experienced positive growth in all 5 top industries with *Computers & Electronics* leading the way with 33% growth (MOM). Destinations shifted again as exports to Canada grew significantly and Asian destinations tapered somewhat. Utah's economic clusters experienced growth MOM and year-to-date, with the exception of *Energy & Natural Resources*. However, surging *IT & Software* exports more than compensate for the decline in Energy output (in real dollar figures).

MOM= "Month-over-month"

*August export figures experienced delayed reporting on account of the federal government budget lapse

